

## Benefit Cost Summary

|                          | Florida Blue                   |                   | Florida Blue             |                   | United Health Care | United Health Care              | United Health Care FL League of Cities                                     | United Health Care FL League of Cities                                     |                   |
|--------------------------|--------------------------------|-------------------|--------------------------|-------------------|--------------------|---------------------------------|--|--|-------------------|
|                          | BlueCare Everyday Health 14353 |                   | BlueCare All Copay 14252 |                   | AUW4/316           | AUZV/316                        | ASO Choice Plus Plan 1   | ASO Choice Plus Plan 14  |                   |
|                          | Current                        | Renewal           | Current                  | Renewal           | Alternate          | Alternate                       |  |  |                   |
| Metallic Level           | Gold                           |                   | Platinum                 |                   | Gold               | Platinum                        |  |  |                   |
| <b>In-Network</b>        |                                |                   |                          |                   |                    |                                 |  |  |                   |
| eductible Ind/Fam        | \$2000/\$4000                  |                   | \$0/\$0                  |                   | \$2000/\$4000      | \$250/\$500                     | \$250/\$500  | \$1000/\$2000  |                   |
| Insurance                | 20%                            |                   | 0%                       |                   | 10%                | 20%                             | 100% after ded met   | 80%  |                   |
| ut-of-Pocket Max Ind/Fam | \$3500/\$7000                  |                   | \$3500/\$7000            |                   | \$4000/\$8000      | \$1500/\$3000                   | \$2000/\$4000  | \$4000/\$8000  |                   |
| CP Office Copay          | \$30                           |                   | \$15                     |                   | \$25               | \$15                            | Preventive=100% ded does not apply<br>Non-preventive=100% after \$15 copay | Preventive=100% ded does not apply<br>Non-preventive=100% after \$25 copay |                   |
| pecialist Office Copay   | \$60                           |                   | \$30                     |                   | \$50               | \$15/\$30                       | Preventive=100% ded does not apply<br>Non-preventive=100% after \$30 copay | Preventive=100% ded does not apply<br>Non-preventive=100% after \$50 copay |                   |
| Ray                      | 20% after Ded                  |                   | \$75                     |                   | 10% after Ded      | \$0                             | 100% ded does not apply  | Preventive=100% ded does not apply<br>Non-preventive=80% after ded         |                   |
| vanced Imaging           | 20% after Ded                  |                   | \$150                    |                   | 10% after Ded      | 20% after Ded                   | \$100 copay, ded does not apply (CT, PET, MRI, MRA & nuclear med)          | Preventive=100% ded does not apply<br>Non-preventive=80% after ded         |                   |
| ab                       | \$50                           |                   | \$0                      |                   | 10% after Ded      | \$0                             | 100% ded does not apply  | Preventive=100% ded does not apply<br>Non-preventive=80% after ded         |                   |
| patient Hospital         | 20% after Ded                  |                   | \$300 per day/\$900 Max  |                   | 10% after Ded      | 20% after Ded after \$500 copay | 100% after ded met   | 80% after ded met  |                   |
| utpatient Surgery        | 20% after Ded                  |                   | \$250                    |                   | 10% after Ded      | 20% after Ded after \$250 copay | \$100 copayment/visit  | 80% after ded met  |                   |
| alk-in Urgent Care       | 20% after Ded                  |                   | \$150                    |                   | \$250              | \$150                           | 100% after \$125 copayment/visit*  | 100% after \$200 copayment/visit*  |                   |
| alk-in Urgent Care       | \$65                           |                   | \$35                     |                   | \$50               | \$50                            | 100% after \$50 copayment/visit  | 100% after \$35 copayment/visit  |                   |
| <b>Out-of-Network</b>    |                                |                   |                          |                   |                    |                                 |  |  |                   |
| eductible Ind/Fam        | NA                             |                   | NA                       |                   | NA                 | NA                              | \$500/\$1000   | \$1000/\$2000  |                   |
| Insurance                | NA                             |                   | NA                       |                   | NA                 | NA                              | 70% after ded met  | 70%  |                   |
| ut-of-Pocket Max Ind/Fam | NA                             |                   | NA                       |                   | NA                 | NA                              | \$4000/\$8000  | \$6000/\$12000   |                   |
| CP Office Copay          | NA                             |                   | NA                       |                   | NA                 | NA                              | Preventive=Not available<br>Non-preventive=70% after ded met               | Preventive=Not available<br>Non-preventive=70% after ded met               |                   |
| pecialist Office Copay   | NA                             |                   | NA                       |                   | NA                 | NA                              | Preventive=Not available<br>Non-preventive=70% after ded met               | Preventive=Not available<br>Non-preventive=70% after ded met               |                   |
| -Ray                     | NA                             |                   | NA                       |                   | NA                 | NA                              | Preventive=Not available<br>Non-preventive=70% after ded met               | Preventive=Not available<br>Non-preventive=70% after ded met               |                   |
| vanced Imaging           | NA                             |                   | NA                       |                   | NA                 | NA                              | Preventive=Not available<br>Non-preventive=70% after ded met               | Preventive=Not available<br>Non-preventive=70% after ded met               |                   |
| ab                       | NA                             |                   | NA                       |                   | NA                 | NA                              | Preventive=Not available<br>Non-preventive=70% after ded met               | Preventive=Not available<br>Non-preventive=70% after ded met               |                   |
| patient Hospital         | NA                             |                   | NA                       |                   | NA                 | NA                              | 70% after ded met  | 70% after ded met  |                   |
| utpatient Surgery        | NA                             |                   | NA                       |                   | NA                 | NA                              | 70% after ded met  | 70% after ded met  |                   |
| R                        | 20% after Ded                  |                   | \$150                    |                   | \$250              | \$150                           | 100% after \$125 copayment/visit   | 100% after \$200 copayment/visit   |                   |
| Walk-in Urgent Care      | NA                             |                   | NA                       |                   | NA                 | NA                              | 70% after ded met  | 70% after ded met  |                   |
| <b>Pharmaceuticals</b>   |                                |                   |                          |                   |                    |                                 |  |  |                   |
| eneric                   | \$10                           |                   | \$10                     |                   | \$10               | \$10                            | \$10/\$25 mail order   | \$10/\$25 mail order   |                   |
| eferred Brand            | \$30                           |                   | \$30                     |                   | \$35               | \$35                            | \$35/\$87.50 mail order  | \$35/\$87.50 mail order  |                   |
| on-Preferred Brand       | \$50                           |                   | \$50                     |                   | \$60               | \$60                            | \$60/\$150 mail order  | \$60/\$150 mail order  |                   |
| pecialty                 | \$150                          |                   | \$150                    |                   | NA                 | NA                              | NA   | NA   |                   |
| <b>Rates</b>             |                                |                   |                          |                   |                    |                                 |  |  |                   |
|                          | Florida Blue                   |                   | Florida Blue             |                   | United Health Care | United Health Care              | United Health Care FL League of Cities                                     | United Health Care FL League of Cities                                     |                   |
|                          | BlueCare Everyday Health 14353 |                   | BlueCare All Copay 14252 |                   | AUW4/316           | AUZV/316                        | Choice Plus Plan 1   | ASO Choice Plus Plan 14  |                   |
|                          | Metallic Level                 | Age               | Platinum                 |                   | Gold               | Platinum                        |  |  |                   |
| anchez, Carlos           | 58                             | NA                | NA                       | \$892.36          | \$1,076.15         | \$988.57                        | \$1,068.53   | \$812.55   | \$675.69          |
| arks, Jacob              | 25                             | NA                | NA                       | \$366.17          | \$424.04           | \$389.53                        | \$421.04   | \$812.55   | \$675.69          |
| ullen, Bernie            | 49                             | NA                | NA                       | \$598.69          | \$720.53           | \$661.89                        | \$715.43   | \$812.55   | \$675.69          |
| alderone, Cindi          | 58                             | NA                | NA                       | \$892.36          | \$1,076.15         | \$988.57                        | \$1,068.53   | \$812.55   | \$675.69          |
| ontgomery, Jessica       | 34                             | NA                | NA                       | NA                | \$512.73           |                                 |  | \$812.55   | \$675.69          |
| MacDonald, Joseph        | 47                             | \$472.20          | \$545.91                 | NA                | NA                 | \$606.41                        | \$655.46   | \$873.50   | \$726.37          |
| MacDonald, Kathleen      | 42                             | \$409.87          | \$462.78                 | NA                | NA                 | \$514.07                        | \$555.65   | \$873.50   | \$726.37          |
| chofield, Wayne          | 52                             | \$587.10          | \$681.78                 | NA                | NA                 | \$757.34                        | \$818.59   | \$873.50   | \$726.37          |
| Schofield, Teresa        | 51                             | \$562.23          | \$651.39                 | NA                | NA                 | \$723.58                        | \$782.10   | \$873.50   | \$726.37          |
| <b>Group Premium</b>     |                                | <b>\$2,031.40</b> | <b>\$2,341.86</b>        | <b>\$2,749.58</b> | <b>\$3,809.60</b>  | <b>\$5,629.96</b>               | <b>\$6,085.33</b>  | <b>\$7,556.73</b>  | <b>\$6,283.91</b> |

\*Rates and benefits are shown for comparison purpose only. This document does not constitute a guarantee of benefits coverage. For full plan details please refer to the plan's Summary Of Benefits and Coverage.

\*\*If admitted as inpatient to a Network hospital directly from ER, you will not have to pay this copayment. The benefits for an inpatient stay in a Network hospital will apply instead.

†Separate coverage; some outpatient covered by medical plan; In-Network=100% ded does not apply; Out-of-Network=70% ded does not apply



Wayne Schofield <w.s.holidaypark@gmail.com>

### Fiix Pricing & Next Steps for Holiday Park

2 messages

Abdu Zaghlol <abdu.zaghlol@fiixsoftware.com>  
To: Wayne Schofield <w.s.holidaypark@gmail.com>

Thu, Jul 26, 2018 at 3:34 PM

Hey Wayne,

It was great chatting with you today and I'm looking forward to the opportunity of working with Holiday Park. As discussed, I have included pricing, info on training, overview content and our next steps.

**Pricing:**

I've included pricing for our Basic Users below since it's going to have everything you need right out of the box.

Basic User: \$385 USD annually (one month free)

Guest User (submitting work requests): Free

**Optional Training/Implementation:**

Attached, you'll find full details on Basic training.

Basic Training (6-hours): \$1,200 one-time

Custom Training/Implementation Package: Need a call to determine pricing

**Fiix Overview:**

Fiix Features: <https://www.fiixsoftware.com/cmms/features>

The Fiix Story: <https://www.youtube.com/watch?v=7E63snGozX8>

Fiix Software Overview: <https://www.youtube.com/watch?v=s5W8Oxdli10>

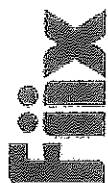
Mobile App: <https://fiixsoftware.hubs.vidyard.com/watch/mVjspinYxn1S9DMifSqYyp>

Mini Fiix Demo: <https://share.vidyard.com/watch/DQQ8JRRJznFQ3akXcmstEp>

**Next Steps:**

I'll follow-up next week to see how the other demonstration went. Please don't hesitate to reach out if you need to discuss anything in the meantime.

Best,  
Abdu



Abdu Zaghlol  
Account Executive  
p: 1 (855) 884-5619 ext. 1081  
Abdu.Zaghlol@fiixsoftware.com  
www.fiixsoftware.com



**Basic Fiix Training.pdf**  
117K

Wayne Schofield <w.s.holidaypark@gmail.com>  
To: Abdu Zaghlol <abdu.zaghlol@fiixsoftware.com>

Fri, Aug 3, 2018 at 8:42 AM

Abdu

8/6/2018

Gmail - Fix Pricing & Next Steps for Holiday Park

Could you please send me an actual invoice or separate sheet on pricing. I need to hand out to the Board of Trustees for our meeting.

Also anything you want me to print out to hand them would be helpful to your company. Videos are not helpful for them to make a decision.

Thank you

*Wayne Schofield*

CDM, CMCA, AMS, LCAM, PCAM

District Manager Holiday Park

(941) 426 1585

[Quoted text hidden]

# Basic CMMS training essentials

## Overview

This is a comprehensive, hands-on course for administrators who are ready to quickly ramp-up their CMMS skills and knowledge. Our instructors will guide you through the implementation process, outlining the most efficient order of operations, as well as best practices and techniques, to set up Fiix for your business.

This training bundle is for users on the Basic CMMS Tier, so all modules and topics are focused on Basic features and functionality. To maximize the benefit from your CMMS, we recommend administrators sign up for this class before deploying Fiix at their organization.

## Duration

6 hours broken up into three, two-hour web sessions.

## Delivery method

Online via web conference.

## Who should attend this course?

Basic CMMS training is ideal for:

- System administrators responsible for the setup, configuration, and management of their organization's Basic CMMS.
- Customers and consultants who are new to Fiix.
- IT professionals who will be supporting the Fiix software platform.
- Individuals that will be performing a trainer role at their organization.

## When you complete this course, you will be able to:

- Build and populate an asset hierarchy
- Create and maintain an active parts inventory
- Design and implement preventive maintenance programs
- Set up new users on the system
- Configure CMMS customizations and settings to your specific needs
- Understand the work order process
- Schedule and run reports
- Install and configure the Fiix mobile app



## **Modules & topics**

### **Session 1:**

#### **Discovery**

Understand high level requirements of CMMS implementation  
Explore business goals and objectives  
Customize the training plan

#### **Basic navigation**

Understand the data model and navigation  
Use list views to reorder, filter, and edit information  
Find answers in help & training

#### **Building the asset hierarchy**

Overview of the asset hierarchy & the asset record  
Naming and coding your assets  
Import new records using the import wizard  
Populate asset categories  
QR codes & barcodes

#### **Configuring scheduled maintenance**

Introduction to maintenance  
Build your first task group  
Introduction to scheduled maintenance

### **Session 2:**

#### **Setting up and managing users**

Create and manage users  
Understand user profiles  
Manage automatic notifications  
Manage user group permissions  
Create a role hierarchy

#### **Parts & inventory**

Configure parts and supplies  
Using parts in work orders and scheduled maintenance  
Build bill of materials  
Introduction to the parts reordering process

### **Configuring system settings**

- Configure guest requestors
- System settings
- Installing Fiix mobile
- Customize email templates

### **Session 3: Go live**

(Technicians and operators should be invited to this session)

### **Processing work orders**

- Create guest work requests
- Process PMs & work orders
- Create custom filters
- Mobile CMMS

### **Reporting & filtering**

- Configure filter settings
- Run basic reports
- Report on key metrics such as compliance and planned maintenance percentage
- Compare closed work orders month over month
- Use reports to track lists such as overdue work orders or upcoming PMs
- Gain insights into costs, efficiency and performance with graphical reports

### **About**

Fiix offers an all-inclusive catalog of courses to help you get the most from your CMMS investment. Our success is built on your success so each course teaches best practices on how to implement Fiix in the most efficient and effective way possible at your organization. We understand that each CMMS implementation is different, so where required, course content can be tailored to your particular needs and business processes. Contact us today to learn more.





Quote MA385505.30539

PO # N/A

Wayne Schofield  
**Everglades Holiday  
Park**

**Prepared by**  
Abdu Zaghlol  
abdu.zaghlol@fiixsoftware.com

21940 Griffin Rd  
Fort Lauderdale FL 33332  
United States of America

**\* This quote expires on September 6, 2018.**

|  |  |                              |
|--|--|------------------------------|
| <b>CMMS</b><br><b>10 users</b><br>\$35.00/user/month | Our cloud hosted CMMS solution comes with several key advantages including:  | <b>\$350.00</b><br>per month |
|  | <ul style="list-style-type: none"> <li>✓ Automatic backups twice daily</li> <li>✓ No setup and maintaining of servers</li> <li>✓ Mobile app</li> </ul> |                              |

|  |                 |                              |
|--|-----------------|------------------------------|
| <b>Discount on users: 8.3%</b><br>10 x -\$2.92 | Annual discount | <b>-\$29.17</b><br>per month |
|--|-----------------|------------------------------|

|                                   |   |                            |
|-----------------------------------|---|----------------------------|
| <b><u>Video Sprint Series</u></b> | Get a head start and build a solid foundation on how to make the most of your CMMS through our comprehensive library of tutorial videos.<br><a href="#">Check it out here</a> | <b>\$0.00</b><br>per month |
|-----------------------------------|---|----------------------------|

|  |   |                   |
|--|---|-------------------|
| <b>Basic Training Sessions</b><br>\$1,200.00/session | What does this pack include?<br><br><ul style="list-style-type: none"> <li>✓ Setup and Configuration Training with our system specialist</li> <li>✓ End-user training for operators and technicians</li> <li>✓ CMMS Best Practices / Tips and Tricks</li> </ul> | <b>\$1,200.00</b> |
|--|---|-------------------|

|                           |                   |
|---------------------------|-------------------|
| Subtotal First Year       | <b>\$5,049.96</b> |
| Sales Tax                 | \$0.00            |
| <b>First Year</b>         | <b>\$5,049.96</b> |
| Subtotal Subsequent Years | \$3,849.96        |
| Sales Tax                 | \$0.00            |
| Subsequent Years          | <b>\$3,849.96</b> |

Payments can be made monthly or annually. If you elect to pay monthly, we require a credit card.



Annual payments can be made by credit card, check, or bank draft.

Purchased web-based and on-site service are non-refundable.  
Any unused training will expire 24 months from the date of purchase.

**All prices are in USD and exclude applicable taxes.**

**Accept Quote**



Have questions? Just reply to this email and one of our representatives will get back to you.

#### Professional Services Cancellation Policy:

Web-based training may be rescheduled up to two business days prior to the start date without penalty. Registrations cancelled or rescheduled within two business days prior to the start date will be charged the FULL course price or the purchased hours will be deemed to have been used for the scheduled training.

Onsite training or implementations may be rescheduled up to 10 business days prior to the scheduled start date without penalty except for non-refundable travel costs which will be billed to the customer. Registrations cancelled or rescheduled within 10 business days prior to the scheduled start date of onsite services will be charged the FULL services price or the purchased hours will be deemed to have been used for the scheduled services. Non-refundable travel costs will also be charged to the customer.

### Contact us

Have a question? we'd love to hear from you.

[sales@fiixsoftware.com](mailto:sales@fiixsoftware.com)

US and Canada (toll free): 1-855-884-5619

International: +1 647 317 9055

Fiix is a trademark of Fiix Inc.

-- Remit all Check payments to --

Fiix

HST: 80190 9813

35 Golden Ave, Suite A-201, Toronto, ON, M6R 2J5, Canada

-- Remit all EFT payments to --

Fiix Inc.

HST: 80190 9813

35 Golden Ave, Suite A-201, Toronto, ON, M6R 2J5, Canada



# fiix

BUILT FOR  
**ORACLE**  
+  
**NETSUITE**

The fastest  
path to better  
maintenance



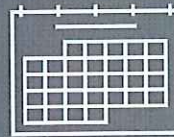
## Import assets

Import assets and data from CSV files or Excel to migrate from other maintenance management systems.



## Manage work orders

Easily create, assign, and manage unlimited work orders or PMs from your mobile device, tablet, or desktop computer.



## Schedule PMs

Automatically generate preventive maintenance work orders based on date, time, event, alarms, or meter readings.



## Generate reports

Automatically generate pre-built reports, use the dashboard to see KPIs, or create your own customizable reports.

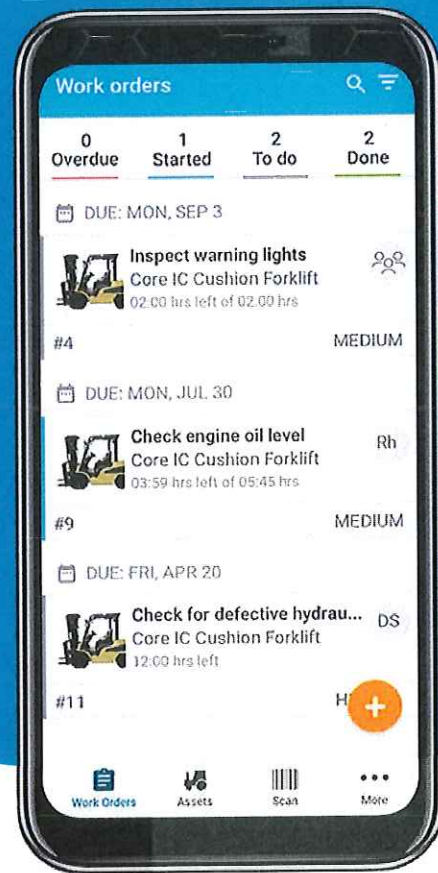
For more information, visit us at [www.fiixsoftware.com](http://www.fiixsoftware.com) or email [sales@fiixsoftware.com](mailto:sales@fiixsoftware.com)

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Local: +1 (647) 317-9055. Toll Free: +1 (855) 884-5619





## Cloud-based maintenance and asset management at your fingertips



### Mobile

Use your phone's built-in features to leverage our free mobile maintenance app for iOS and Android. Easily scan asset barcodes, take pictures of damage, and create work orders, all while you're in the field and on the job.

### Purchasing

Use Fiix to track parts from request and purchase, to receipt and use. Easily create purchase requests, check inventory levels, or purchase parts directly with our built-in parts and supplies sourcing tool.

### Multi-site

Manage multiple sites in any time zone or currency, all in real time, with our advanced multi-site capability. Assign site-specific permissions and attach them to the admin group in one site or the technician group in another.

### Parts and supplies

Get better control over inventory. Track parts, optimize inventory levels, automatically re-order supplies, or manage inventory at multiple locations through a single, integrated maintenance and asset management system.

For more information, visit us at [www.fiixsoftware.com](http://www.fiixsoftware.com) or email [sales@fiixsoftware.com](mailto:sales@fiixsoftware.com)

Fiix, 35 Golden Ave Suite A-201, Toronto ON M6R 2J5  
Local: +1 (647) 317-9055. Toll Free: +1 (855) 884-5619

# The 04 big benefits of maintenance software



# Contents

01 **Stop reacting and start preventing**

02 **Get more done with less**

03 **Be more compliant**

04 **Be more accountable**

A computerized maintenance management system (CMMS) is designed to make the lives of maintenance professionals easier by keeping records, scheduling maintenance, and tracking work orders.

## **The 4 biggest benefits of CMMS software**

1. Move maintenance teams away from panic fixes towards pre-planned, preventive maintenance.
2. Help the maintenance team do more with limited resources.
3. Bring in more clients by helping with certifications and audits.
4. Build a culture of accountability, where work is tracked correctly and people take responsibility for their jobs.



# Stop reacting and start preventing

## Consider the following scenario:

You come to work in the morning and things are pretty slow. Then, two hours into the workday, there's a huge emergency. Business stops and the maintenance team goes into firefighting mode, running to fix the problem as quickly as possible.

Sound familiar? It's not an ideal situation, but it's one that pops up way too often. Unfortunately, these spikes in activity are inefficient, stressful, and not part of a sustainable maintenance strategy.

The best way to move away from this kind of reactive maintenance is to work towards a preventive maintenance approach—focusing on fixing a machine before it breaks, rather than scrambling to fix it after.

## So where does a CMMS come in?

1. A CMMS is a much more advanced and reliable system than keeping track of maintenance in a paper calendar, or by scheduling tasks in Microsoft Outlook. You can set time-, or meter reading-based notifications in your CMMS, so you always know what's coming up.
2. The CMMS lets technicians log a problem as soon as they spot it. For example, if someone in your facility notices that a machine is making a weird noise they can log it immediately. This lets your team diagnose the problem and repair the machine before it actually breaks down.



# Get more done with less

Maintenance software is the simplest and most effective way to boost the performance of your maintenance operation.

## Reduce paperwork

Technicians spend a lot of time dealing with paperwork— writing up reports, finding missing work requests, and searching for old records, service warranties, and schematics. Over time, these activities can seriously chip away at the time they actually spend working.

A CMMS keeps all this information in a single, searchable database, which makes finding it much easier. By decreasing the time your team spends on paperwork, you increase the time spent maintaining assets.

## Prioritize work

Face it—you don't always have the resources to get 100% of the work done. Instead, you're forced to focus your energy on the most critical repairs and maintenance. A CMMS gives the maintenance manager a central view of all upcoming work orders and in-progress jobs, so they can figure out what their biggest priorities are.

# Be more compliant

CMMS software is a great way to help your business pass audits and meet certification and compliance standards.

## Industry certification

A CMMS keeps a central database of assets and procedures, and helps systems run efficiently, thereby lowering emissions and operating costs. This can go a long way towards making your business eligible for ISO or LEED certification.

## Insurance policies

If you pay for insurance on machinery, equipment, or facilities, a CMMS can help you qualify for policy savings, because your assets are more likely to be well-maintained.

## Audits

Has your company ever been audited? This can happen after a serious breakdown or accident, or if another organization is eyeing you for acquisition.

A good CMMS makes the audit process much less painful by keeping a permanent, unchangeable record of maintenance and repair activities on all machines.

## Complying with maintenance requirements

Some large organizations, like Boeing or the US Government, require that the companies they deal with have a solid preventive maintenance program in place. If your company wants to sell products and services to organizations like this then it's definitely worth investing in a CMMS.

## Government regulations

Are you in a government-regulated industry? If yes, then maintenance software can help you meet government requirements and avoid liability.

For instance, an FDA survey from 2004 indicated that "no preventive maintenance" is the fifth most common problem in food processing plants in the US. CMMS software makes it easy to stay on top of maintenance and avoid product contamination that might result from broken machines.



# Be accountable

Accountability is key for a strong maintenance team, but it gets hard to maintain accountability when it isn't clear who is responsible for what work.

## Track work in real-time

A CMMS lets you see all your maintenance information in one spot. As a team leader, you can immediately see what work is overdue and what's in progress, which makes it easy to follow-up on work that's taking too long.

## Get automatic notifications

Maintenance software can automatically send emails and notifications to the right people. This means there's no forgetting, losing track of paper or miscommunication—the right people get work assignments at the right time.

## Generate reports

CMMS software comes with report-generating features that let you analyze the performance of the entire maintenance group. These reports can help you justify the investment in preventive maintenance, since they make it easier to show overall reduced downtime.

# CMMS challenges

We've outlined the four biggest benefits of a CMMS, but we know what you're thinking: Isn't CMMS software costly and complex? And doesn't it require training that Excel and pen and paper systems just don't need?

Yes, some CMMS software is expensive and complicated, especially during implementation.

But keep in mind that not all maintenance software is created equal. At Fiix, our CMMS lives in the cloud, which means the software is affordable ([check out the pricing](#)), easy to implement (just sign up, sign in, and you're good to go), and updates automatically, for free.

In terms of training, we get that it's hard to find time in your day to learn new software. But a bit of training upfront can mean big time savings once your CMMS is up and running. That's why we made our CMMS as intuitive as possible, so anyone can learn how to use it. We have lots of in-application tutorials, videos, and educational resources so that everyone on your team can troubleshoot and learn at their own speed.

# Ready to take it to the next level?

Now that you know the benefits, are you ready to start comparing CMMS software? Check out our CMMS feature scoring calculator. It will help you narrow down which product is best for your business.

## Other resources:

> [CMMS feature scoring calculator](#)



# Contact Information

Price Carter  
Account Representative, Dude Solutions, Inc  
Office: 919-674-8653  
Cell: 919-218-7791  
Email: [price.carter@dudesolutions.com](mailto:price.carter@dudesolutions.com)

Please Call or Email with any questions and/or to set up a web conference for further discussion and evaluation

SOFTWARE FOR SMARTER OPERATIONS

(#)

**DUDE SOLUTIONS.**

# ROI:

## Work & Asset™ Value of Investment (cont'd)

Performing regular preventive maintenance (PM) can extend the life of your machines and equipment by as much as 35% by decreasing the number of failures, and can also save you 12%-18% on average over reactive maintenance. Simply increasing the percent of PM from 2-20% could save you thousands.

|                               | REACTIVE STATE OF MAINTENANCE (2% PM)           | PROACTIVE STATE OF MAINTENANCE (20% PM) |
|-------------------------------|---|---|
| AVERAGE NUMBER OF WORK ORDERS | 100   | 1,000                                   |
| PREVENTIVE WORK ORDERS        | 4900  | 4000                                    |
| REACTIVE WORK ORDERS          | \$150 for Preventive WO / \$300 for Reactive WO |   |
| AVERAGE WORK ORDER PRICE      | \$15,000  | \$150,000                               |
| PREVENTIVE COST               | \$1,470,000                                     | \$1,200,000                             |
| REACTIVE COST                 | \$1,485,000                                     | \$1,350,000                             |
| TOTAL MAINTENANCE COST        |   | \$135,000 per year                      |
| SAVINGS FROM INCREASING 2-20% |   |   |

SOFTWARE FOR SMARTER OPERATIONS

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# ROI:

## Work & Asset Value of Investment

By streamlining processes with Work & Asset software, a typical maintenance team can save up to 60 minutes per work order, equaling major savings for your institution.

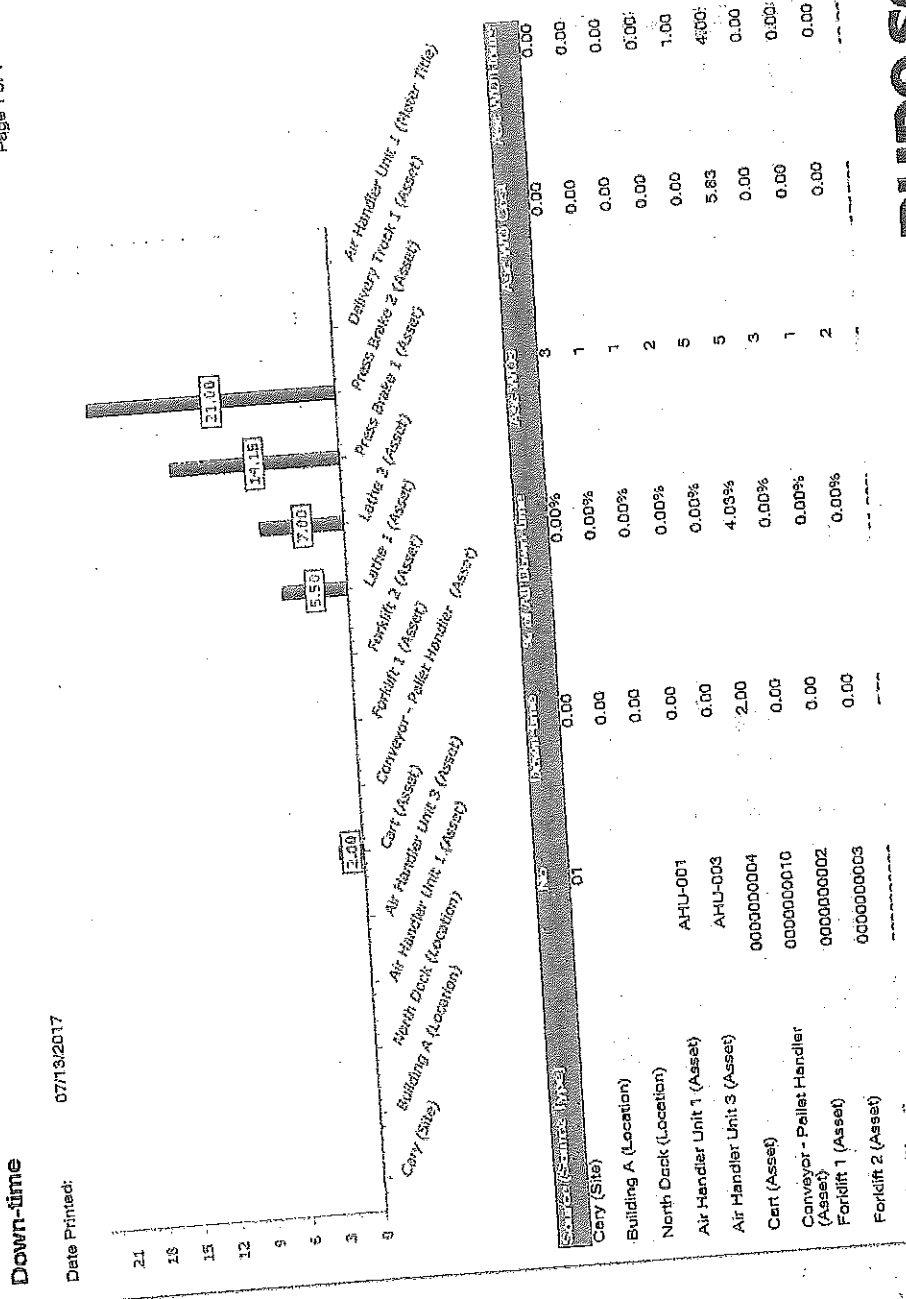
| EFFICIENCY SAVINGS* |                              |  |
|---------------------|------------------------------|--|
| COST                | Average work orders per year | 5,000  |
| SAVINGS             | Time savings                 | 15 min./work order saved<br>15 min. x 5,000 =<br>1250 hours/year |
|                     | Impact (at \$25/hr. rate)    | \$31,250/year  |

\*based on 6 technicians

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# Downtime Report



**Down-time**

Date Printed: 07/13/2017

| Asset/Serial Type                 | ASSET ID   | ASSET NAME | ASSET TYPE | ASSET VALUE | ASSET STATUS | ASSET DOWNTIME | ASSET DOWNTIME (%) | ASSET DOWNTIME (HOURS) |
|-----------------------------------|------------|------------|------------|-------------|--------------|----------------|--------------------|------------------------|
| Cart (Site)                       | 01         |            |            | 0.00        |              | 0.00%          |                    | 0.00                   |
| Building A (Location)             |            |            |            | 0.00        |              | 0.00%          |                    | 0.00                   |
| North Dock (Location)             |            |            |            | 0.00        |              | 0.00%          |                    | 0.00                   |
| Air Handler Unit 1 (Asset)        | AHU-001    |            |            | 0.00        |              | 0.00%          |                    | 0.00                   |
| Air Handler Unit 3 (Asset)        | AHU-003    |            |            | 2.00        |              | 4.00%          |                    | 0.08                   |
| Cart (Asset)                      | 0000000004 |            |            | 0.00        |              | 0.00%          |                    | 0.00                   |
| Conveyor - Pellet Handler (Asset) | 0000000010 |            |            | 0.00        |              | 0.00%          |                    | 0.00                   |
| Forklift 1 (Asset)                | 0000000002 |            |            | 0.00        |              | 0.00%          |                    | 0.00                   |
| Forklift 2 (Asset)                | 0000000003 |            |            | 0.00        |              | 0.00%          |                    | 0.00                   |

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# Trend Analysis

## Trend Analysis

Name: Press Brake 1      Asset #: 00000000001      Category: Press Brakes      Location: Production Floor

Work Orders by Person:

Average cost: \$351.56

Proj next 12 months cost: \$1210.57

Avg days between events: 106.00

Forecasted next event: 08/13/2017

Likelihood %: 98.98%

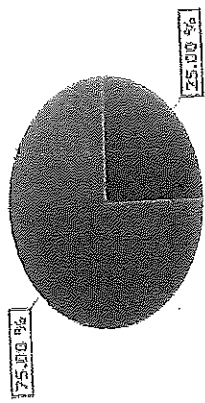
Purchase Date: 05/03/2006

Life of asset (in years): 10

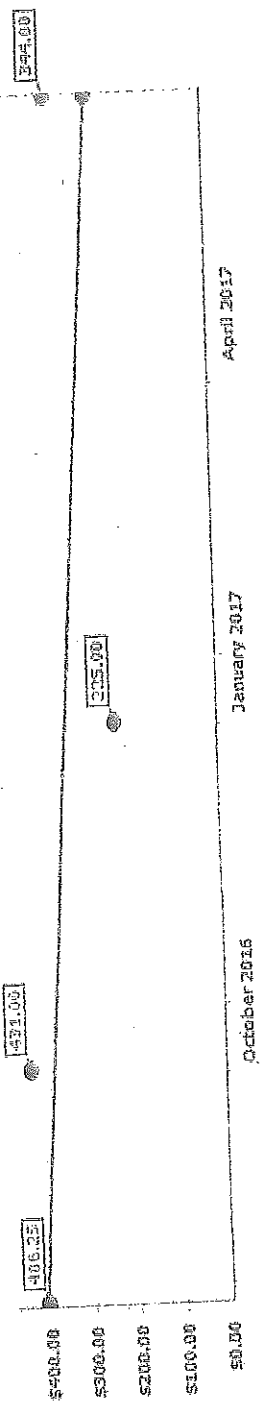
Total hours: 10.00

Average hours: 2.50

Daryl Dixon  
Shane Walsh



Cost by Log Entry Date:



# of Days Between Events:



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# Ex. Report: Asset Life Cycle Analysis

## Asset Life Cycle Analysis w/ Details

Date Printed: 07/13/2017

| Item #                    | Asset #    | Category     | Grade | Event Trend | Cost Trend | Years Left | Asset Life (yr) | Purchase Date | Repurchase at Cost \$ | Total # of WOs | Total # of PM/WOs | Total # of Non PM/WOs |
|---------------------------|------------|--------------|-------|-------------|------------|------------|-----------------|---------------|-----------------------|----------------|-------------------|-----------------------|
| Carry                     |            |              |       |             |            |            |                 |               |                       |                |                   |                       |
| Air Handler Unit 3        | AHU-003    | HVAC         | B     | good        | good       | 5.35       | 10.00           | 06/13/2002    | 45000.00              | 2              | 0                 | 2                     |
| Conveyor - Pallet Handler | 0000000010 | Production   | B     | good        | good       | -1.20      |                 | 09/01/2016    | 15900.00              | 2              | 0                 | 2                     |
| Lathe 1                   | 0000000008 | Lathes       | B     | good        | good       | 18.63      | 10.00           | 05/03/2006    | 0.00                  | 4              | 0                 | 4                     |
| Lathe 2                   | 0000000009 | Lathes       | D     | bad         | bad        | -1.20      | 20.00           | 03/01/2016    | 0.00                  | 4              | 0                 | 4                     |
| Press Brake 1             | 0000000001 | Press Brakes | B     | good        | good       | 18.63      | 10.00           | 05/03/2006    | 0.00                  | 4              | 0                 | 4                     |
| Press Brake 2             | 0000000005 | Press Brakes | D     | bad         | bad        | 4.92       | 20.00           | 03/01/2016    | 0.00                  | 4              | 0                 | 4                     |
| Average                   |            |              | B     | good        | bad        |            | 11.67           |               | 10150.00              | 3              | 0                 | 3                     |

Report Parameters

Filter:

Search:

SOFTWARE FOR SMARTER OPERATIONS (#)

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# Ex. Report: Asset Cost Summary

## Asset Cost Summary:

Date Printed: 07/13/2017

Page 1 of 1

| ASSET             | # of WOS     | WOS            | AVG           | PAR (COST)    | LIAB (COST)   | Other Cost     | Non-mv's    | LIAB (FUE)   | AVG Hours   | Downtime     | Purchase Date | Asset Life |
|-------------------|--------------|----------------|---------------|---------------|---------------|----------------|-------------|--------------|-------------|--------------|---------------|------------|
| Handler AHU-001   | 1.00         | 0.00           | 0.00          | 0.00          | 0.00          | 0.00           | 0.00        | 0.00         | 0.00        | 0.00         | 03/13/2002    | 10         |
| Handler AHU-002   | 0.00         | 0.00           | 0.00          | 0.00          | 0.00          | 0.00           | 0.00        | 0.00         | 0.00        | 0.00         | 03/13/2002    | 10         |
| Handler AHU-003   | 2.00         | 0.00           | 0.00          | 0.00          | 0.00          | 0.00           | 0.00        | 0.00         | 0.00        | 0.00         | 03/13/2002    | 10         |
| Conveyor -        | 4.00         | 5.83           | 1.46          | 5.83          | 0.00          | 0.00           | 0.00        | 4.00         | 1.00        | 0.00         | 05/24/2011    | 6          |
| let Handler       | 2.00         | 0.00           | 0.00          | 0.00          | 0.00          | 0.00           | 0.00        | 4.00         | 2.00        | 0.00         | 09/01/2016    | 0          |
| Delivery Truck    | 0.00         | 0.00           | 0.00          | 0.00          | 0.00          | 0.00           | 0.00        | 0.00         | 0.00        | 0.00         | 05/02/2016    | 0          |
| Delivery Truck    | 0.00         | 0.00           | 0.00          | 0.00          | 0.00          | 0.00           | 0.00        | 0.00         | 0.00        | 0.00         | 05/02/2016    | 0          |
| Lift 1            | 0.00         | 0.00           | 0.00          | 0.00          | 0.00          | 0.00           | 0.00        | 0.00         | 0.00        | 0.00         | 05/01/2016    | 15         |
| Lift 2            | 1.00         | 0.00           | 0.00          | 0.00          | 0.00          | 0.00           | 0.00        | 0.00         | 0.00        | 0.00         | 03/01/2017    | 15         |
| the 1             | 4.00         | 1034.00        | 258.50        | 0.00          | 54.00         | 980.00         | 0.00        | 7.00         | 1.75        | 3.50         | 05/03/2006    | 10         |
| the 2             | 4.00         | 1362.00        | 340.50        | 0.00          | 162.00        | 1200.00        | 0.00        | 10.00        | 2.50        | 7.00         | 03/01/2016    | 20         |
| ess Brake 1       | 5.00         | 1406.25        | 281.25        | 196.25        | 135.00        | 1075.00        | 0.00        | 10.00        | 2.00        | 4.00         | 05/03/2006    | 10         |
| ess Brake 2       | 6.00         | 1554.00        | 259.00        | 12.50         | 121.50        | 1420.00        | 0.00        | 13.50        | 2.25        | 21.00        | 03/01/2016    | 20         |
| <b>Total/Avg:</b> | <b>29.00</b> | <b>5362.08</b> | <b>184.90</b> | <b>214.58</b> | <b>472.50</b> | <b>4675.00</b> | <b>0.00</b> | <b>48.50</b> | <b>1.67</b> | <b>35.50</b> |               |            |

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# Calendar/Staff Workload

Admin Essentials Dashboard Calendar Map Work Orders Assets Parts & POs Admin

Daily Workload Monthly Planner

| Emp #   | Name          | Hours Available | Hours Assigned | Mean Daily Utilization % | Max Daily Utilization % | Hours Assigned (PM) | Hours Assigned (AM) |
|---------|---------------|-----------------|----------------|--------------------------|-------------------------|---------------------|---------------------|
| 6748719 | James Barrett | 40.00           | 4.00           | 10.00                    | 10.00                   | 4.00                | 0.00                |
| 6748720 | Elayne Hudson | 40.00           | 0.00           | 0.00                     | 0.00                    | 0.00                | 0.00                |
| 6748721 | Luke Anderson | 40.00           | 0.00           | 0.00                     | 0.00                    | 0.00                | 0.00                |
| 6748722 | Sam Chapin    | 160.00          | 8.00           | 20.00                    | 7.50                    | 8.00                | 12.00               |
|         |               |                 | 12.00          | 7.50                     |                         |                     |                     |

SCHEDULE - SAM CHAPIN

Time Zone: (UTC-05:00) Eastern Time (US & Canada) Apply schedule changes to: Myself

Today 12 - March 16, 2018

| Day               | Full Week           | Month              | Agenda           |
|-------------------|---------------------|--------------------|------------------|
| Monday, March 12  | Thursday, March 15  | Friday, March 16   |                  |
| Tuesday, March 13 | Wednesday, March 14 | Thursday, March 15 | Friday, March 16 |

Moving - BI-WEEKLY (0000000009) - Government Complex - Medium  
Trim and water bushes, spread/clean mulch, mow grass, pull weeds.

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Asset Essentials ~ Dashboard ~ Calendar ~ Map ~ Work Orders ~ Assets ~ Parts & POs ~ Admin

Buildings - ACADEMY  
(1 of 9)

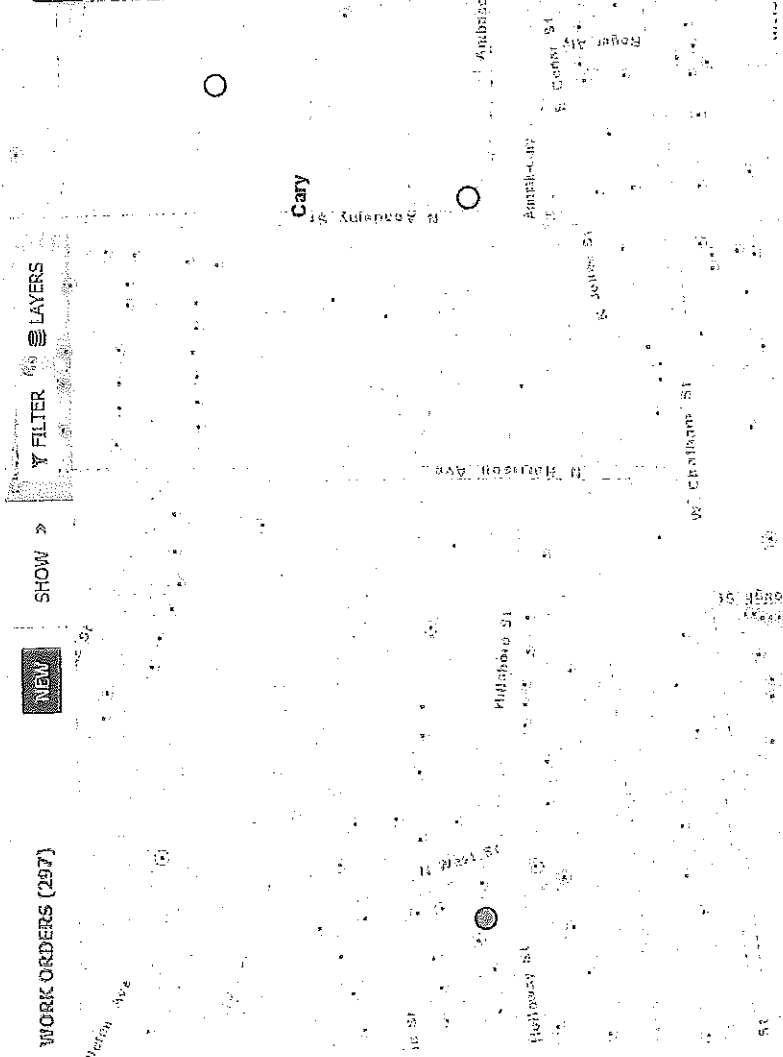
Y FILTER LAYERS

SHOW

NEW

WORK ORDERS (297)

|                  |                       |                   |           |
|------------------|-----------------------|-------------------|-----------|
| <b>OBJECTID</b>  | 3590                  | <b>PercentBas</b> | 0         |
| <b>Shape</b>     | Point                 | <b>Bathrooms</b>  | Adequate  |
| <b>PIN</b>       | 076419523393          | <b>BldgValue</b>  | 4065985.4 |
| <b>Owner</b>     | CARY TOWN OF          | <b>Utilities</b>  | ALL       |
| <b>Owner2</b>    |                       | <b>Realid</b>     | 0013513   |
| <b>OwnerAdd1</b> | PO BOX 8005           | <b>AdditionYr</b> | 0         |
| <b>OwnerAdd2</b> | CARY NC 27512-8005    | <b>EffectiveY</b> | 1976      |
| <b>OwnerAdd3</b> |                       | <b>ReModelYr</b>  | 0         |
| <b>Location</b>  | 316 N ACADEMY ST      | <b>StreetNumb</b> | 316       |
| <b>BldgType</b>  | Office Bldg - Typical | <b>StreetMier</b> |           |



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# Desktop Map View

Asset Essentials™ Dashboard Calendar Map Work Orders Assets Parts & POs Admin



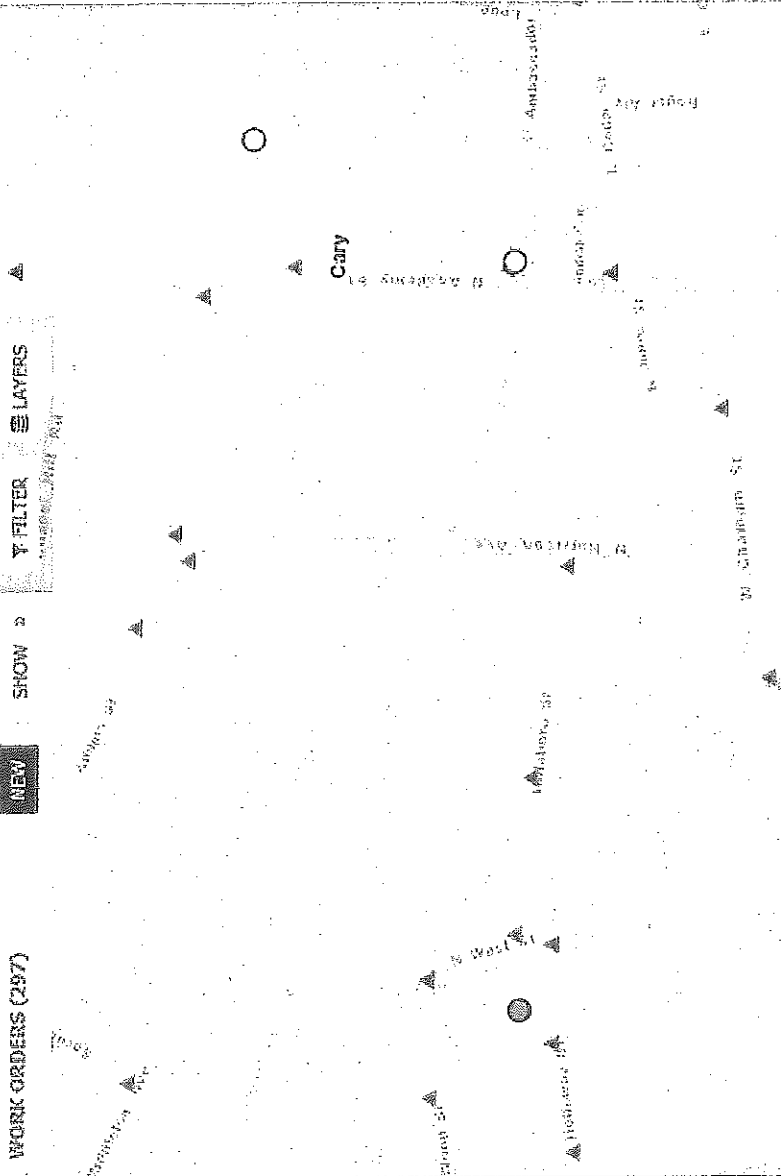
WORK ORDERS (297)

NEW

SHOW

FILTER

LAYERS



LAYERS

Sublayers Legend

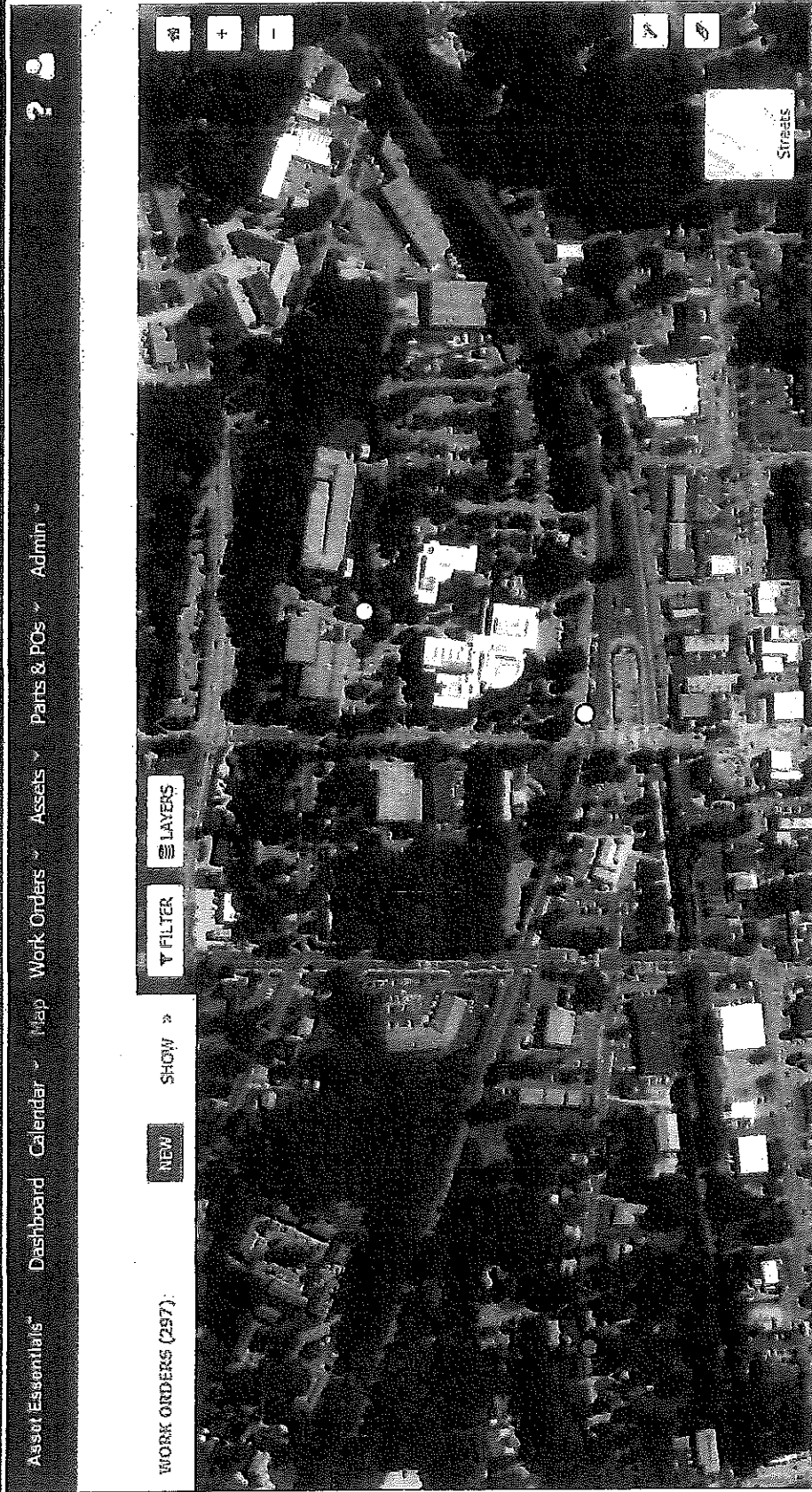
- + Sewer
- + Water
- + Storm Water
- Street
- Parcels
- Town Boundary
- Traffic Signs
- Street Lights
- Buildings
- Greenway Trails
- Parks
- Major Lakes
- Aerial

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# Desktop Map View



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# Inventory Control

Asset Essentials™ Dashboard Calendar Work Orders Assets Parts & POs Safety Programs Admin

Parts Kits POs W/O Parts Suppliers

Columns

New Delete More Print/Report

Page 1 of 1 (8 items)

| Name                         | Part #            | Qty Available | Supplier          | Location             | Barcode           |
|------------------------------|-------------------|---------------|-------------------|----------------------|-------------------|
| 10 Amp Fuse                  | 000000000005      | 150.00        | ABC Suppliers ... | Warehouse ...        |                   |
| Blower Coil - Trane          | TRN - 1           | 2.00          | Grainger          | Facilities Parts     | TRN - 1           |
| Cart Tire 16-8.50-8 4P       | 000000000004      | 3.00          | Grainger          | Warehouse            | 18-8.50-8 4P      |
| Champion Spark Plug          | NGK-BPR5ES        | 26.00         | ABC Suppliers     | Auto Parts ...       |                   |
| Forklift Battery             | 000000000002      | 4.00          | Grainger          | Warehouse            | 24-D85-11 IST7185 |
| Pennzoil 10W 30 Motor Oil    | 000000000003      | 3.00          | Grainger          | Warehouse            | 33GP91            |
| Press Brake Die 4140 6" long | 000000000001      | 1.00          | ABC Suppliers     | Production Parts ... |                   |
| Roof top Filter - Trane      | TR-Filter-2521978 | 2.00          | Trane             | Warehouse            | 30304             |

Page 1 of 1 (8 items)

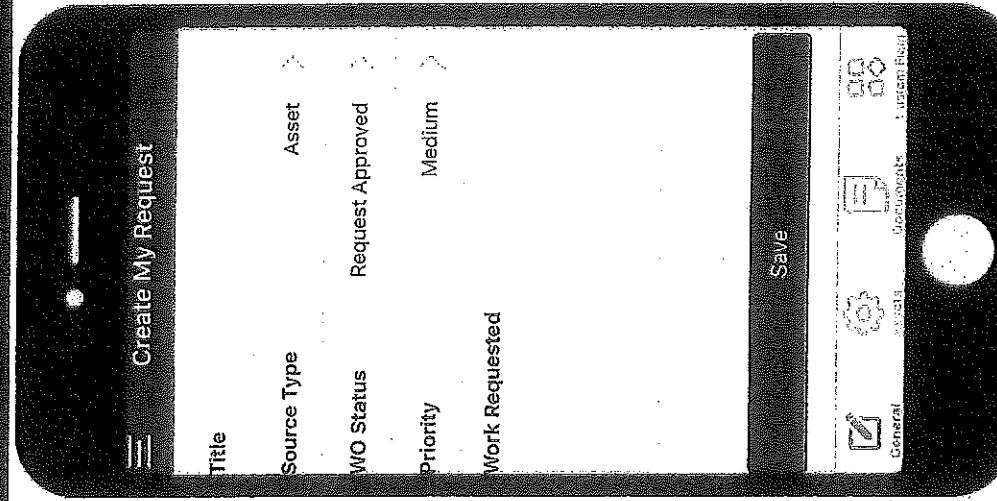
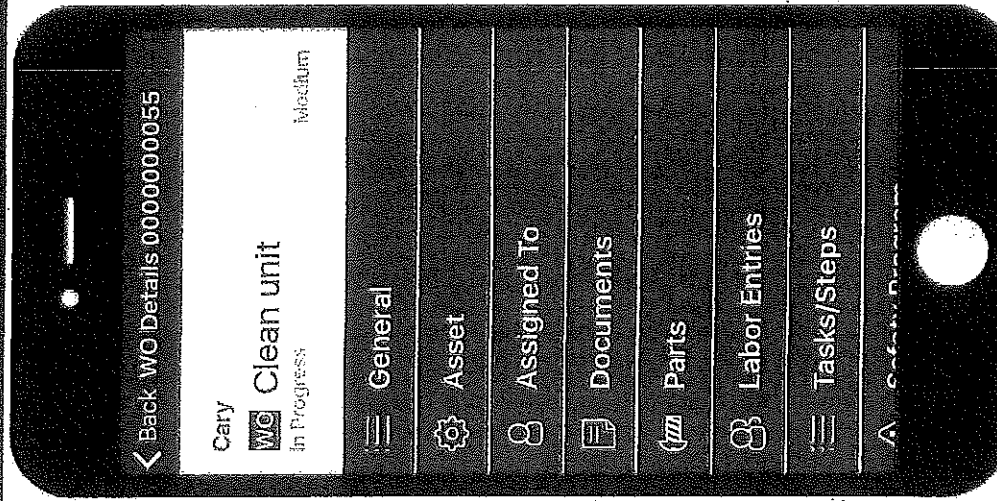
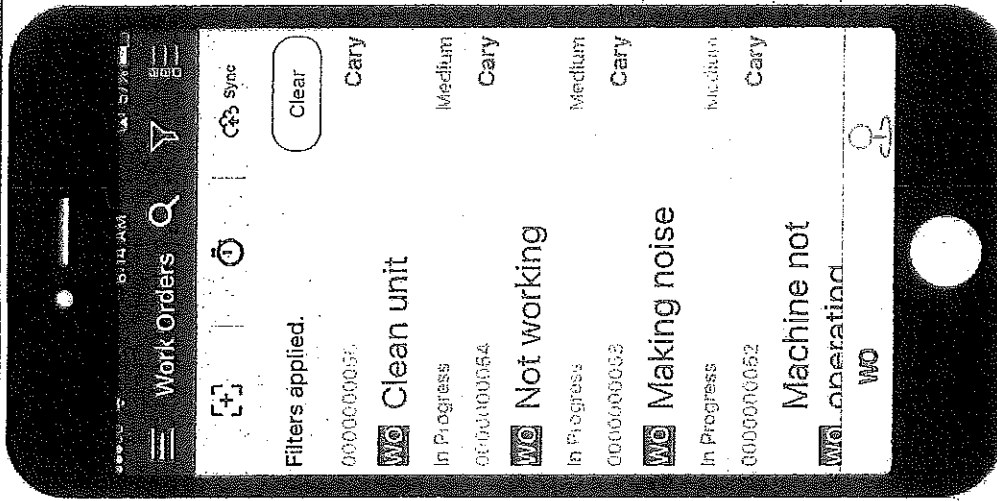
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# Mobile Application (cont'd)

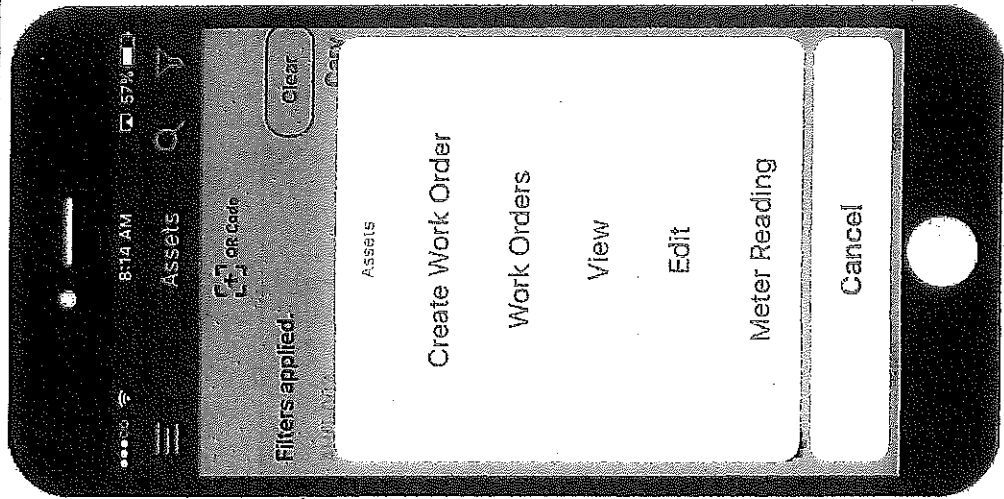
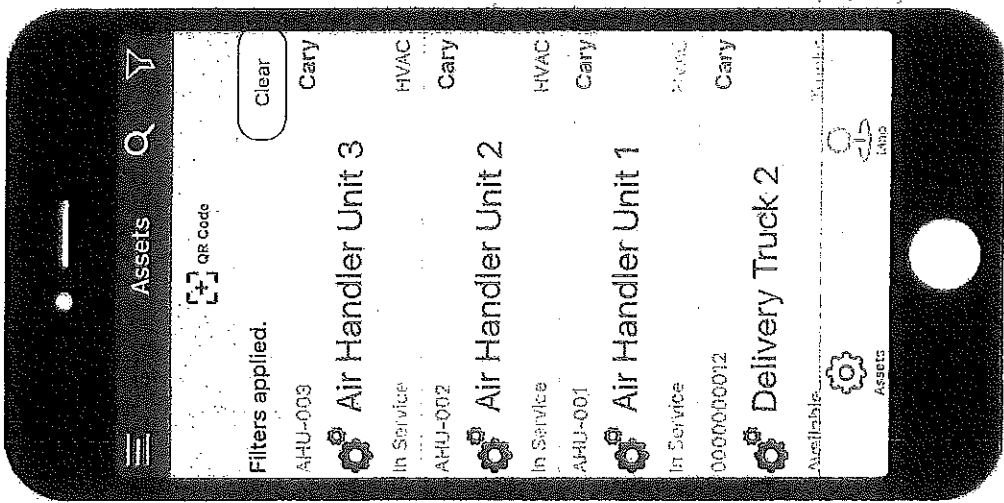


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# Mobile Application (cont'd)

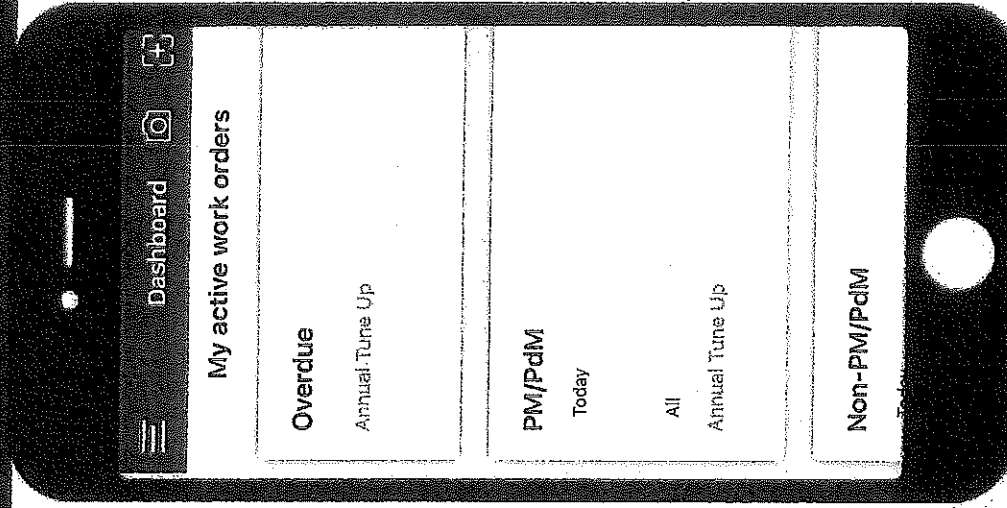
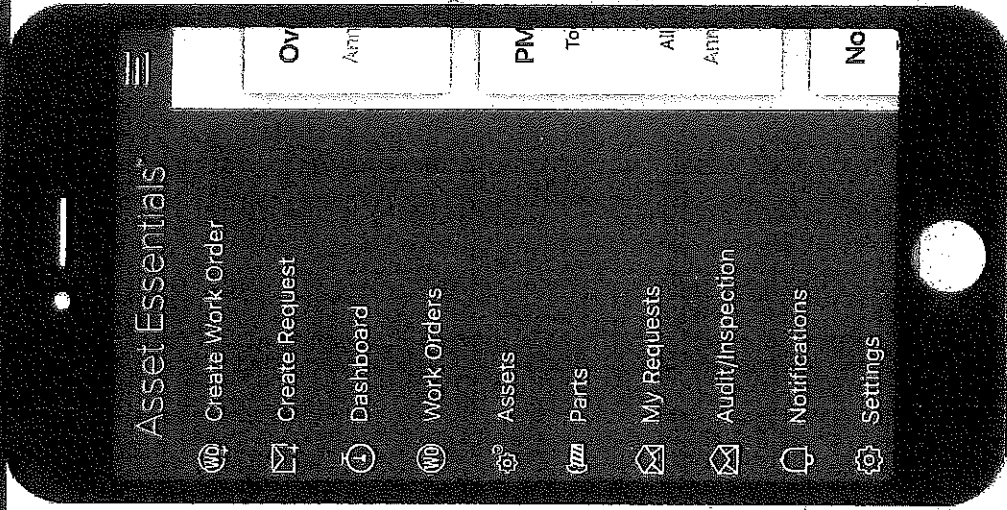


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# Mobile Application



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# PM SOP's/Task lists/Checklists

Parts

Select Part:

| Name                    | Quantity | Usage Type | Usage option | Description |
|-------------------------|----------|------------|--------------|-------------|
| Blower Coil - Trane     | 1.00     | Dispatch   | Manual       |             |
| Roof top Filter - Trane | 1.00     | Dispatch   | Manual       |             |

Tasks/Steps

Select Task from library Add New Task

| Step | Task Type   | Asset | Meter Title | Name               | Description               |
|------|-------------|-------|-------------|--------------------|---------------------------|
| 1    | Instruction |       |             | Safety First!      | Follow all safety SOPs    |
| 2    | Instruction |       |             | Disconnect Power   | Throw breaker on south    |
| 3    | Instruction |       |             | Refrigerant Levels | Inspect unit for proper r |
| 4    | Instruction |       |             | Clean Unit         | Clean dirt, leaves and di |
| 5    | Instruction |       |             | Inspect Base       | Inspect base pan for res  |
| 6    | Instruction |       |             | Inspect Coil       | Inspect coil and cabinet  |





11000 Regency Pkwy #110 / Cary, NC 27518

dudesolutions.com

**PUBLISHED ON**  
July 23, 2018

**PREPARED BY**  
Dude Solutions, Inc.

**PREPARED FOR**  
Holiday Park Park & Recreation District  
Wayne Schofield  
District Manager  
5401 Holiday Park Blvd, North Port  
, FL 34287





Pricing is based on a population of 1,700

## Solutions - Subscription

- Asset Essentials
- Facilities/Physical Plant Module
- Parks, Recreation and Forestry Module
- Asset Essentials Inventory

Subscription Term: Annual    Subtotal: \$3,250.00

|                          |                |
|--------------------------|----------------|
| Total Initial Investment | \$3,250.00 USD |
|--------------------------|----------------|

Pricing for the First Renewal Term is \$3,250.00





## Legendary Support Team

Your subscription entitles you to world class support from the Legendary Support Team. From 8 am – 6 pm EST, we're standing by ready to assist with any feature/functionality questions. We promise a live person will answer your call within 3 rings and quickly direct you to a knowledge Advisor. We're committed to responding to all emails sent to [support@dudesolutions.com](mailto:support@dudesolutions.com) (mailto:support@dudesolutions.com) within one hour. If you prefer to keep a support dialogue open at your work station, our Advisors are also available via Chat. The Legendary Support Team is dedicated to your success. Our mission is to effectively communicate, efficiently resolve problems, and delight clients with every interaction.

## Client Success Team

You have partnered with Dude Solutions because you believe we will deliver overwhelming value to you and your organization. Our Client Success team is dedicated to ensuring you meet the outcomes you and your organization expect by implementing our solutions. You will have the opportunity to work with a member of our Client Success team on an ongoing basis. Your Client Success Representative will be strategic in their efforts to drive results, keeping your success as their primary goal.

### Special Terms for Asset Essentials:

Asset Essentials pricing is based on a maximum storage limit of 20GB of data. Data storage that exceeds 20GB is subject to an additional fee.

### Terms of Service:

- Proposal has been prepared for Holiday Park & Recreation District
- Proposal expires in 60 days
- Initial Term: 12 months
- Payment: Terms are net 30 days
- Billing frequency other than annual is subject to additional processing fees
- Automatic invoicing of annual fee will occur at the end of each term unless request for non-renewal is received in writing 30 days prior to renewal date.
- Applicable sales taxes are in addition to the quoted price. If your organization is tax exempt, please email a copy of your Tax Exemption Certificate to [accountsreceivable@dudesolutions.com](mailto:accountsreceivable@dudesolutions.com)
- Please address purchase order to: Dude Solutions, 11000 Regency Parkway, Suite 110, Cary, NC 27518
- Dude Solutions, Inc. maintains the necessary liability coverage for their products and services. Proof of insurance can be provided upon request.
- If within 60 days of order you are not completely satisfied, you can cancel your service for a full refund of subscription fees.
- Asset Essentials is offered based upon the terms and conditions ("Terms") set forth in the Asset Essentials Online Subscription Agreement. (<https://dudesolutions.com/aeterms.html>)







*Payment, Cancellations & Substitutions*

**Dude University Policies**

The All-inclusive rate for 4 nights of hotel accommodations and conference registration fee is \$1,695. This rate is available on a first come, first serve basis until we sell out or until December 31, 2018, whichever occurs first.

- Sunday Welcome Reception & Dinner
- Hot breakfast Monday, Tuesday and Wednesday
- Networking lunch on Monday & Tuesday
- Tuesday Client Appreciation Dinner
- Registered conference attendees also receive the following meals included:
  - Industry specific professional development and leadership workshops
  - Beginner and advanced solution training classes
  - Peer-led best practices roundtables and panel discussions
  - Hands-on solution training
  - Sunday Opening General Session & Motivational keynote Speaker

To help make this a no-hassle experience, we have created the Dude Deal, which includes conference registration fees, 4 night's hotel accommodation guaranteed in one of the conference hotels (check-in Saturday, May 4, 2019 and check-out Wednesday, May 8, 2019). Your registration also includes:

- Build a strategic vision for your department and ensure goals align with the mission and vision of your organization.
- Save your organization time and money by investing in the training you need to keep your operations excellent and highly efficient.
- Learn how your peers are successfully overcoming similar challenges so you can be a leader of positive change.
- Receive hands on training and 1 on 1 guidance from our Client Success experts.

We are committed to helping you build your knowledge, network and skills - and **University 2019** (<http://www.university2019.com/>) is the best training and professional development for operations management professionals. Join us for four days of intensive training where you can:



Acceptance is expressly limited to these Terms. Any additional or different terms proposed by you (including, without limitation, any terms contained in any document incorporated by reference into the Purchase Order) are objected to and rejected and will be deemed a material alteration hereof, unless expressly assented to in writing by DSL.





- Dude Deal Registrations must be paid in full at the time of booking with a credit card, to secure your hotel room.
- Dude Deal prices are for single occupancy rooms. Each additional occupant is \$20, per night, per person.
- Written cancellations received by [university@dudesolutions.com](mailto:university@dudesolutions.com) (mailto:university@dudesolutions.com) before March 31, 2019 receive a full refund. No refunds are issued after this date.
- Conference attendee substitutions will be accepted through April 12, 2019.

*Spouse/Guests*

- The \$100 spouse/guest fee is valid for only the Sunday evening dinner.
- The fee does not entitle the spouse to attend the full conference, meals or other events outside of Sunday evening event mentioned above.
- If you have multiple employees of an organization, they must register for the full conference fee to attend the sessions, the learning lab and all networking events.
- Only 1 guest/spouse per person is permitted.
- Minors under the age of 21 are not permitted to attend Sunday night for liability reasons.





11000 Regency Pkwy #110 / Cary, NC 27518

dudesolutions.com

Date

---

Title

---

Signed Name

---

Printed Name

---

Accepted by:

July 23, 2018, 1:47:22 PM

Q-103310

Presented to:

Signature





## What Is iMaint?

- Enterprise Asset Management System (EAMS)
- State-of-the-art maintenance practices combined with state-of-the-art technology
- Designed to help you increase the life and value of your assets while minimizing maintenance costs

## **Professional Support**

- Toll-free telephone support
- Comprehensive hands-on training
- Implementation assessment
- Project planning
- Data migrations
- Custom modifications

## **iMaint Features & Functionality**

- Cloud Enabled Enterprise Application
- Microsoft SQL Server Database Support
- On-Premise or Hosted solutions for remote access
  - iMaint Cloud Add-on: On Premise
  - iMaint Online: Hosted
- Extensive functionality, fully scalable
- Centralized data storage with multi-site capabilities
- Enterprise-wide & cross-site reporting functions
- High-level of security and administration functions
- Integrated ActiveReports

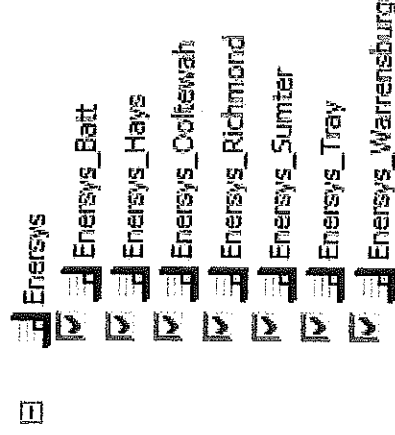


## **iMaint Features & Functionality**

- Asset management
- Maintenance scheduling & work order management
- Labor and craft management
- Parts inventory management
- Purchasing capabilities
- Multi-site, multi-currency & multi-language

## Multi-Site Capabilities

- Unlimited sites
- Comprehensive enterprise level security
- Cross site inventory searches and transfers
- Cross site enterprise analysis reports, graphs, and benchmarking
- Unlimited user defined fields and field label changes
- Access a site from anywhere in the world via the Internet
- Centralized data
- Corporate tree view



## **Why is using iMaint so important?**

- Reduce production costs
- Decrease production downtime and increase uptime
- Optimize inventory levels and reduce carrying charges
- Improve product quality and speed-to-market
- Comply with regulatory requirements EPA, ISO, OSHA and Insurance, etc.
- Increase manufacturing/processing capabilities
- Make better management decisions based on accurate real-time information

## **iMaint Benefits**

- Better management of your maintenance functions
- Facilitates information sharing with other departments within your organization
- Gives you tools to track and control your maintenance and inventory
- Provides a unified maintenance system for employees, remote sites, suppliers, and managers
- Reduces accidents and improve safety
- Extends operational life of machinery, equipment, facilities and vehicles.





# Asset Module

- Most forms can be scaled down for users or groups of users

## **Asset Module**

- On-line tree view of asset hierarchy
- Complete bill of materials
- Unlimited warranties with popup notification
- Unlimited meters per asset
- Production / maintenance downtime costs per hour
- Unlimited comments for assets, parts, contacts, work orders, etc.
- Attach documents and print on work orders
- Unlimited User Defined Fields

# Start Every Job With

**A Work Order that has EVERYTHING you need to know.**

- What Machine or Asset
- Which Resource ( employee or contractor)
- What Parts and Tools (where to get them, make sure they are available)
- Safety Precautions (Lockout, etc)

**Work Order Format Simple**

**Work Order ID: 3405**

Work Order Description: PM Procedures for CONY-002-D2R

Work Type: PM

Priority: 3

Reference:

Requestor Phone #:

Date Created: 02/27/2015

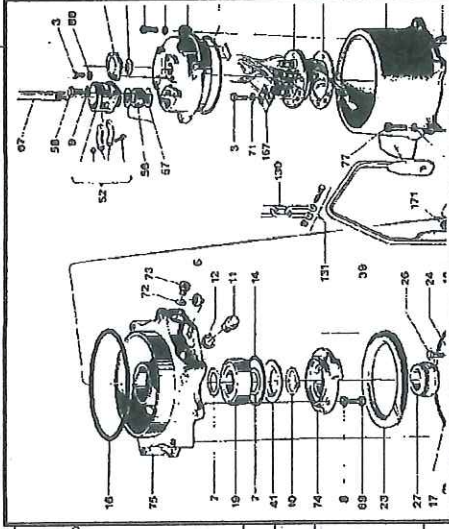
Date Needed: 06/22/2015

Assigned To: 4814

**Primary Asset/Procedure Combination**

Asset ID: CONY-002-D2R  
 Asse.Department ID: SW  
 Building: CAVAS  
 City:  
 Country: US  
 General Ledger: 6540000321

| Crafts       | Craft ID                       | Est. Hours | Dep |
|--------------|--------------------------------|------------|-----|
| ELEC3        |                                | 1.00       |     |
| ELEC2        |                                | 3.00       |     |
| Parts        |                                |            |     |
| Warehouse    | Default Warehouse              |            |     |
| Part ID      | Part Description               |            |     |
| LUBE-GSS-003 | Oil, Gear, Heavy Duty Gear Oil |            |     |





# Work Requests

Simplify the process of  
creating and managing  
unscheduled  
maintenance requests

Send email to  
maintenance provider  
&  
Automatic email  
notification of action taken

**Create Request - iMaint\_M**

Home Tools  
New Paste Close  
Save Cut Copy Clipboard Close  
Record

**Problem** Back loading dock rail was crushed by delivery truck.

Problem Type ID MECH Mechanical  
Work Authorizer ID 1263 Duran, Steven  
Comments Charge delivery company for damage.

Problem Level ID 2 Critical - Respond within 2 hours  
Date Needed Wednesday, September 09, 2015 3:51 PM  
Asset ID  
Location ID CAMAS Camas Production Facility  
Building ID  
Floor  
Your Reference Number 45265 Room Docks  
Your Name Jason Wright Your Phone Number 893-023-2312  
Email Address J.Wright@Energys.com

Notification Level  
Work Request Receipt   
Work Request Approved   
Work Request Rejected   
Work Request Completed   
Work Request Cancelled

Validation Errors

1 record 9/9/2015 3:53 PM COPS BUY INS



# Work Requests

View, Check for Duplicates, and Process.....  
 from one screen!

The screenshot displays the iMaint software interface. At the top, there is a navigation bar with 'Home' and 'Tools' menus. Below this is a toolbar with icons for 'Reject', 'Create Work Order', 'Resolved', and 'Close'. The main area is divided into two panes. The left pane shows a list of work requests with columns for ID, Problem, Select, and Problem Type Description. The right pane shows a detailed view of a selected request, including fields for Problem Type, Work Authorizer, Asset ID, Location ID, Building ID, Procedure ID, Work Order Status, Work Type ID, Schedule Date, Date Needed, and Priority ID. There are also checkboxes for 'Show Work Order', 'Perform While Asset Running', and 'Perform While Asset Shutdown'. A status bar at the bottom indicates '5 records 9/19/2015 3:46 PM CMAS FROM DMS'.

| ID | Problem                             | Select                              | Problem Type Description |
|----|-------------------------------------|-------------------------------------|--------------------------|
| 36 | Crack in belt on conv line 3        | <input type="checkbox"/>            | Mechanical               |
| 35 | Sound coming from AHU.              | <input checked="" type="checkbox"/> | Mechanical               |
| 27 | Replace left front and two back tir | <input type="checkbox"/>            | Mechanical               |
| 26 | Fan is making a grinding noise      | <input type="checkbox"/>            | Mechanical               |
| 25 | AHU-003; RD; TEMP                   | <input type="checkbox"/>            |                          |

**Request Details:**  
 Request: 35  
 Description: Sound coming from AHU.  
 Problem Type: MECH  
 Work Authorizer: 1263  
 Asset ID: AHU-003  
 Location ID: CAMAS  
 Building ID: CAMAS  
 Procedure ID: CAMAS  
 Work Order Status: Open  
 Work Type ID: PM  
 Schedule Date: Wednesday, September 09, 2015  
 Date Needed: Wednesday, September 09, 2015  
 Priority ID: [dropdown]  
 Show Work Order:   
 Perform While Asset Running:   
 Perform While Asset Shutdown:   
 Additional Reply Text: [text area]  
 Validation Errors: [button]



# Work Orders

Using Quick Work Orders makes it fast and easy to generate most unscheduled work.

The screenshot displays the 'Quick Work Order' form in the iMaint application. The interface includes a top navigation bar with 'Home' and 'Tools' menus, and a toolbar with various icons for navigation and actions. The main form area is titled 'Project Work Orders For Camas Production Facility' and contains the following fields:

- Find ID:** 357
- ID:** W-3822
- Description:** Project Work Orders For Camas Production Facility
- Status ID:** Open
- Requested By:** Bob
- Requester Phone:** 336-854-9823
- Work Type ID:** CM
- Priority ID:** 1
- Priority:** Life, property, or product loss is imminent
- Building ID:** CAMAS
- Location:** Camas Production Facility
- Room:** Floor
- Asset ID:** PRD-CAMAS
- Location ID:** Camas Production Facility
- Procedure ID:** RPL-BRG
- Procedure:** Defective bearing replacement
- Supervisor ID:** 1283
- Supervisor:** Duran, Steven
- Date Started:** M/d/yyyy
- Date Needed:** Monday, August 17, 2015 12:00 AM
- Date Completed:** M/d/yyyy

At the bottom of the form, there is a 'Validation Errors' section and a 'Saved successfully.' message. The status bar at the very bottom indicates '415 records 9/9/2015 3:40 PM CWS NUM INC'.



# Work Orders

## Full Work Orders gives you the flexibility to combine multiple Assets and or Procedures

The screenshot displays the iMaint software interface for creating or editing a Work Order. The window title is 'Work Order - iMaint\_M'. The interface includes a navigation pane on the left with 'Home' and 'Tools' sections. The main area is titled 'Project Work Orders For Plum Creek Production facility' and shows a list of work orders. The selected work order is for 'PRD-PLUM CREEK Plum Creek Production Facility CM' with a description of 'Corrective Maintenance'. Below the list, there are several tabs: 'Primary', 'Secondary', 'Asset/Procedure', 'User Defined', 'Comments', and 'Totals'. The 'Primary' tab is active, showing fields for 'Asset ID', 'Asset Description', 'Procedure Type I', 'Procedure Type Description', 'Procedure ID', and 'Procedure Description'. The 'Details' section includes fields for 'Status ID', 'Reason ID', 'Delay', 'Asset Location ID', 'Building ID', 'Floor', 'Room', 'Calculated Priority', and 'Warranty Coverage'. The 'Dates' section shows 'Date Scheduled', 'Date Needed', 'Date Completed', and 'Date Last Completed'. The 'Amended By ID' field is populated with 'isysadmin'. The 'Dates' section also includes 'Date Created', 'Date Started', 'Date Cancelled', and 'Date Amended'. The 'Performed While Asset Running' and 'Performed While Asset Shutdown' checkboxes are checked.

| Asset ID       | Asset Description                 | Procedure Type I | Procedure Type Description | Procedure ID  | Procedure Description     |
|----------------|-----------------------------------|------------------|----------------------------|---------------|---------------------------|
| PRD-PLUM CREEK | Plum Creek Production Facility CM | CM               | Corrective Maintenance     | PROJECT-WEEK1 | Weekly General Correctiv  |
| AHU-003        | Climate Changer Air Handling LCM  | LCM              | Corrective Maintenance     | AHU-T3        | Thermostat not calling fo |

**Primary** | Secondary | Asset/Procedure | User Defined | Comments | Totals  
**Details** | Warranties | Tasks | Tools | Billing | Attachments | Comments | Totals  
 Status ID | Open | Reason ID | ENG | Delay | | Asset Location ID | PC | Building ID | | Floor | | Room | | Calculated Priority | | Warranty Coverage |  Performed While Asset Running  Performed While Asset Shutdown   
**Dates**  
 Date Scheduled | Monday, June 29, 2015 12:00 AM | Date Needed | Monday, June 29, 2015 12:00 AM | Date Completed | M/d/yyyy | Date Last Completed | Monday, March 02, 2015 12:00 AM | Amended By ID | isysadmin | Date Created | Friday, February 27, 2015 12:51 PM | Date Started | M/d/yyyy | Date Cancelled | M/d/yyyy | Date Amended | Wednesday, September 09, 2015 3:



# Procedures & Tasks

**Tasks** – Create lists of detailed work instructions or guidelines used to create procedures.

**Procedures** – build upon a task or multiple tasks to create an entire outline of a work process.

The screenshot displays the 'Tasks - iMaint M' interface. The main window shows details for a task with ID 'AHU-001-S' and description 'Semiannual Heating Mode Maintenance'. The 'Estimated Downtime' is set to '2.5000'. The 'Status' is 'Active', and it was last updated on 'Thursday, February 19, 2009 12:00 AM' by user 'lsysadmin'. The task description includes a list of steps: '1. Inspect burner components.', '2. Visually inspect airflow', '3. Check-flue en...', and 'Thermostat not calling for heat'. A callout box labeled 'Estimate Downtime at the Task Level' points to the 'Estimated Downtime' field.

| Task ID   | Task Description                    | Safety                   | Estimated Downtime |
|-----------|-------------------------------------|--------------------------|--------------------|
| AHU-T3    | Thermostat not calling for heat     | <input type="checkbox"/> | 2.5000             |
| AHU-001-S | Semiannual Heating Mode Maintenance | <input type="checkbox"/> |                    |



# Scheduling / PM Generation

- The Most Effective Maintenance Schedule Possible
- Use time, specific dates, and meter readings

Schedule Start Date: Thursday, August 27, 2015 11:14 AM  
 Schedule End Date: M/d/yyyy  
 Remaining Number To Schedule:  0.00  
 Perform for Asset In Season  
 Perform for Asset Out of Season  
 Override Calendar Lockout

Last Scheduled  
 Last Completed  
 Last Scheduled  
 Last Completed  
 Last Scheduled  
 Last Completed

Date Last Scheduled: Wednesday, October 28, 2015 12:00 AM  
 Date Last Completed: Friday, February 27, 2015 12:46 PM  
 Calculated Due Date: Wednesday, November 04, 2015 12:00 AM  
 Calculated Due Meter: 0.00

Repeating Indicator: **Weekly**  
 Every  1  weeks on:  
 Monday  Tuesday  Saturday  
 Friday

Scheduling Method: **Weekly**  
 Last Scheduled  
 Last Completed

Repeating Dates: **Specific Dates**  
 Last Scheduled  
 Last Completed

Specific Dates: Wednesday, September 16, 2015 12:00 AM  
 Remove All

Repeating Dates: **Recurring Dates**  
 Last Scheduled  
 Last Completed

Meters: **Meters**  
 Last Scheduled  
 Last Completed

Comments: **Comments**  
 Last Scheduled  
 Last Completed

Repeat Each Year:   
 Schedule Auto Delete:

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 30 | 31 | 1  | 2  | 3  | 4  | 5  |
| 6  | 7  | 8  | 9  | 10 | 11 | 12 |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| 27 | 28 | 29 | 30 | 1  | 2  | 3  |
| 4  | 5  | 6  | 7  | 8  | 9  | 10 |

Meter Frequency: 3,600.00  
 Meter Type Description:   
 Meter Type ID:   
 Meter Start Count:   
 Meter End Count:   
 Percentage Ahead:   
 Meter Last Cor:   
 Hours:   
 Last Scheduled:   
 Last Completed:

## **Resources**

**Employees, Supervisors, Contractors, others**

**Maintain accurate information on availability and costs.**

- **Employees**
- **Contractors**
- **Supervisors**
- **Etc.**

**With Individual Schedules**

**Set-up Crafts, Shifts, Labor Grades**



# Inventory Tracking

Parts - iMaint - M

Home Tools

Find ID

Navigation

1

Filter

Query

New Save Duplicate

Cost Tran Display

Open POs

Paste

Cut Copy

Clipboard

Datasheet View

Tab View

Tree View

Display Mode

FLTR-AIR-003

Filter, Air, High Capacity Pre-Pleat 40 - 24 X 24 X 2

FLTR-AIR-003

Filter, Air, High Capacity Pre-Pleat 40 - 24 X 24 X 2

Description

Status ID Active

Class ID FLTR-AIR

Primary Location A-27 S-2

Parent ID

Component

Issue Unit Of Measure Each

Purchase Unit Of Measure Each

Conversion Factor

MSDS Number

Warehouse

Ordering

Totals

Comments

Order Method

Order so that Available = Desired On Hand

EQQ

Consider min/max when ordering

Minimum Order Quantity

One Time Order

Usual Quantity

Reorder Point

Annual Holding Cost

Standard Order Quantity

Maximum Order Quantity

Desired On Hand Quantity

Safety Stock

2.0000

2.5000

12.0000

6.0000

1.0000

Suppliers

Manufacturers

Substitutions

Assets

General Ledgers

Warranties

Attachments

Comments

Primary Supplier ID

Supplier Description

Supplier Part Number

Primary Manufacturer ID

Primary Manufacturer Description

Lead Time

Ship Via ID

Ship Via Description

Best Way

Best Way

Primary Supplier ID

WWGRAIN

Supplier Description

WW Grainger Branch 064-66706

Primary Manufacturer ID

AIR HANDLER

Primary Manufacturer Description

AIR HANDLER

Lead Time

12

Ship Via ID

Best Way

Ship Via Description

Best Way

## **Inventory Tracking**

- Multiple warehouses with specific locations per warehouse
- Four-part location fields (warehouse, isle, bin, drawer)
- Component/serialized parts with use tracking
- User-defined order quantities, max, min, reorder-point and automatic re-ordering of inventory
- Inter-site part search and transfers
- On-line tracking of inventory movement
- Create physical inventory counts with the Mobile Module and update iMaint



## **Purchasing / PO Generation** (If Required)

- Blanket purchase orders
  - Set up a value and issue POs to that blanket PO
- Automatic PO generation for required parts
- Different order and stocking unit of measures with auto conversion
- Multi-currency support
- Online purchase requests
- Vendor quote and purchase tracking
- Option to issue receipts directly to work orders

## **General Ledgers / Cost Tracking**

- Unlimited accounts per asset, part, purchase order and work order
- Fiscal GL budgets with up to 13 periods
- Closing of accounting periods — costs can't be changed
- Multiple GL accounts per work order, with each cost allocated to different GL accounts or split across accounts based on percentage
- Recurring monthly costs applied automatically (depreciation)

# Projects / Project Tracking

- Real-time budgeting and tracking of project cost and time

The screenshot displays the iMaint software interface for project tracking. The main window title is 'Projects - iMaint M'. The interface includes a navigation pane on the left with 'Home' and 'Tools' sections. The 'Tools' section contains icons for 'New', 'Save', 'Duplicate', 'Filter', 'Record', 'Clipboard', 'Paste', 'Print Out', 'Copy', 'Tree View', 'Tab View', 'Dataset View', and 'Display Mode'. The main content area shows details for a project titled 'Decal Replacement on all Vehicles'. It is divided into 'Estimated' and 'Actual' columns. The 'Estimated' column shows a start date of 'Sunday, January 25, 2015 10:20 AM' and an end date of 'Thursday, December 31, 2015 10:20 AM'. The 'Actual' column shows a start date of 'Wednesday, September 09, 2015 10:47 A'. Below this, a table lists various cost and time metrics:

|                | Estimated                            | Actual                                |
|----------------|--------------------------------------|---------------------------------------|
| Start Date     | Sunday, January 25, 2015 10:20 AM    | Wednesday, September 09, 2015 10:47 A |
| End Date       | Thursday, December 31, 2015 10:20 AM | 9/9/2015                              |
| Labor Hours    | 10.0000                              | 12.2500                               |
| Labor Cost     | \$100.00                             | \$316.66                              |
| Part Cost      |                                      | \$0.00                                |
| Misc Cost      | \$1,000.00                           | \$387.23                              |
| Downtime Hours | 10.0000                              | 0.0000                                |

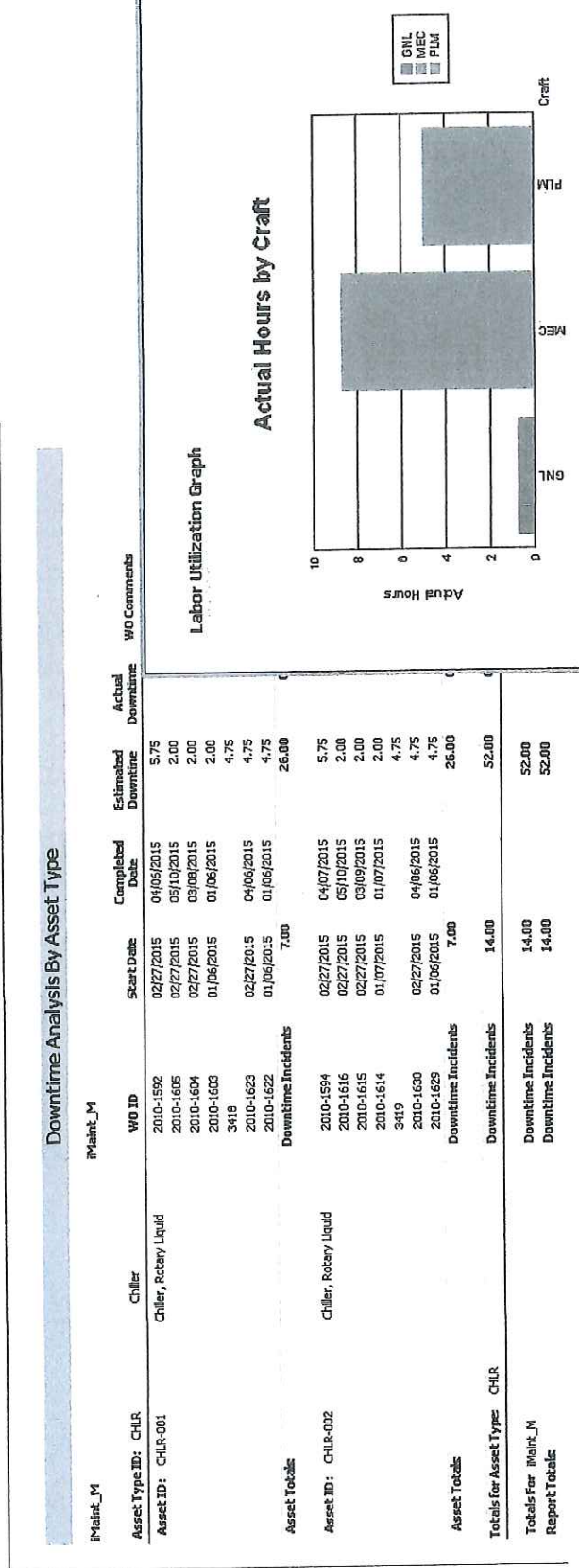
At the bottom of the interface, there are sections for 'Attachments' and 'Comments'. A 'Validation Errors' section is also visible, showing 'Sample Plate' with two checkboxes. The status bar at the bottom indicates '2 records 9/9/2015 10:48 AM DPSI NUM 005' and a message that says 'Saved successfully.'

# Reports / Graphs

Turn raw data into useful management information and use graphs to illustrate the information.

The Report window – available from any screen in iMaint, allows you to access any data in virtually any form you desire.

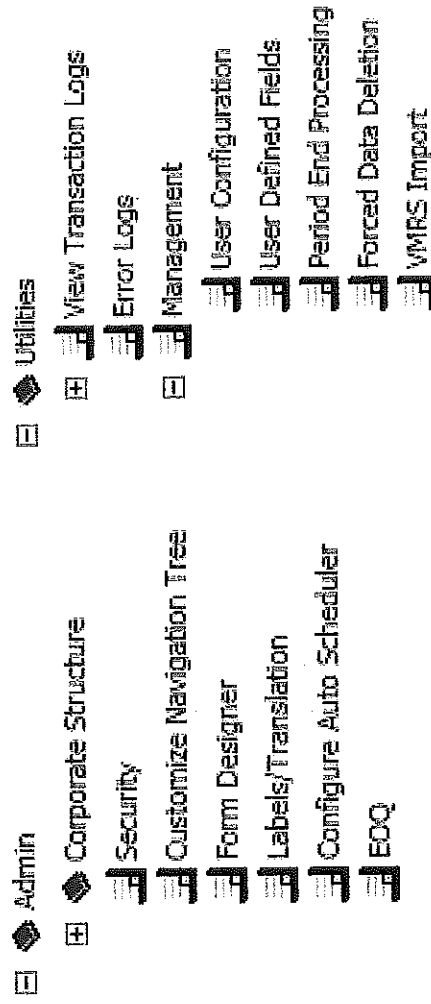
The Report Customization window - allows selected personnel to copy and modify existing reports or add new reports as required.



# Set-up and Customization

## “Tailored” for each User or Group of Users

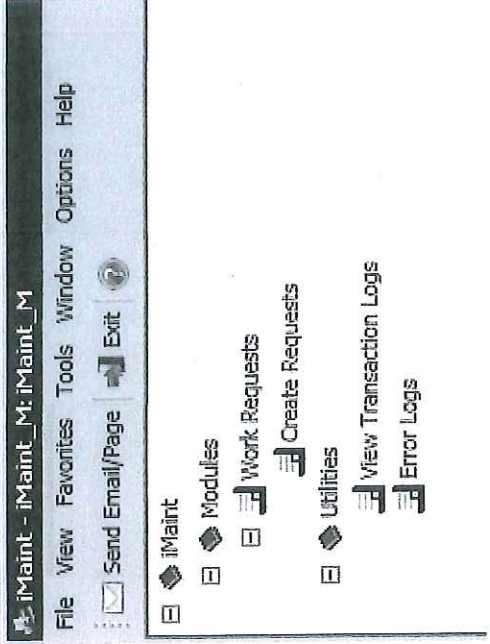
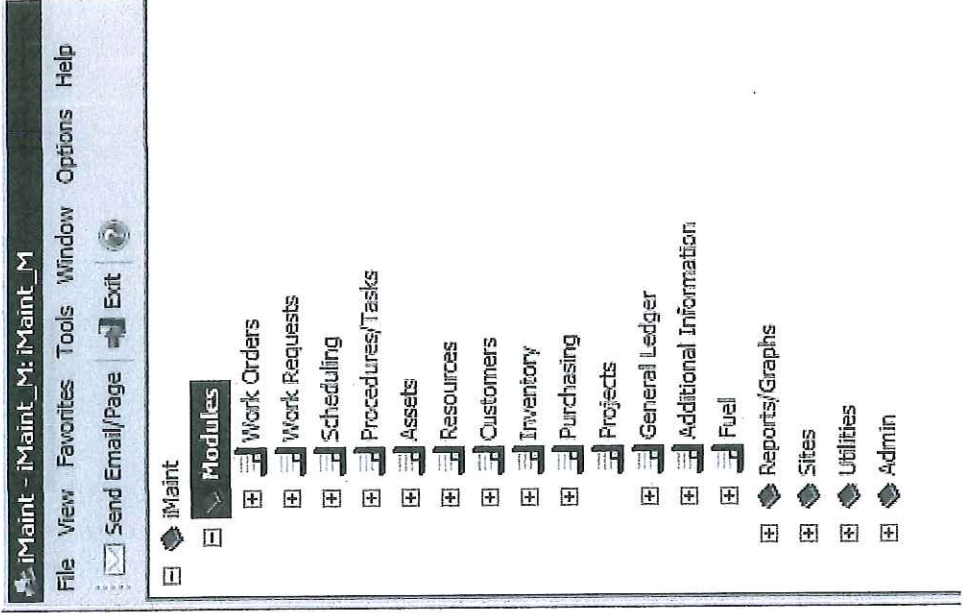
- Edit the main menu structure with custom navigation trees
- Change labels and language translations system wide
- User Defined Fields track customer specific data
- Scale down to only what you need using Form Designer
- Security





# Set-up and Customization Customize Navigation Tree (Menu)

From access to every feature to only one feature



# Set-up and Customization

User Defined Fields store and track customer specific data.

- Assets & Asset Types
- Contacts
- Parts
- Projects
- Work Orders
- Purchase Orders
  - Orders
  - Receipts
- Procedures

The top screenshot shows the 'User Defined Management - iMaint\_M' window. It features a 'Linking Category' dropdown set to 'Assets' and an 'Asset Type' dropdown. Below is a table with columns: User Defined Label, Description, Data Type, Size, Specification, and Unit of Measure. The table contains three rows: 'EPA' (Boolean, size 1), 'Purchased' (Text, size 5), and 'Emergency Stop' (Text, size 25).

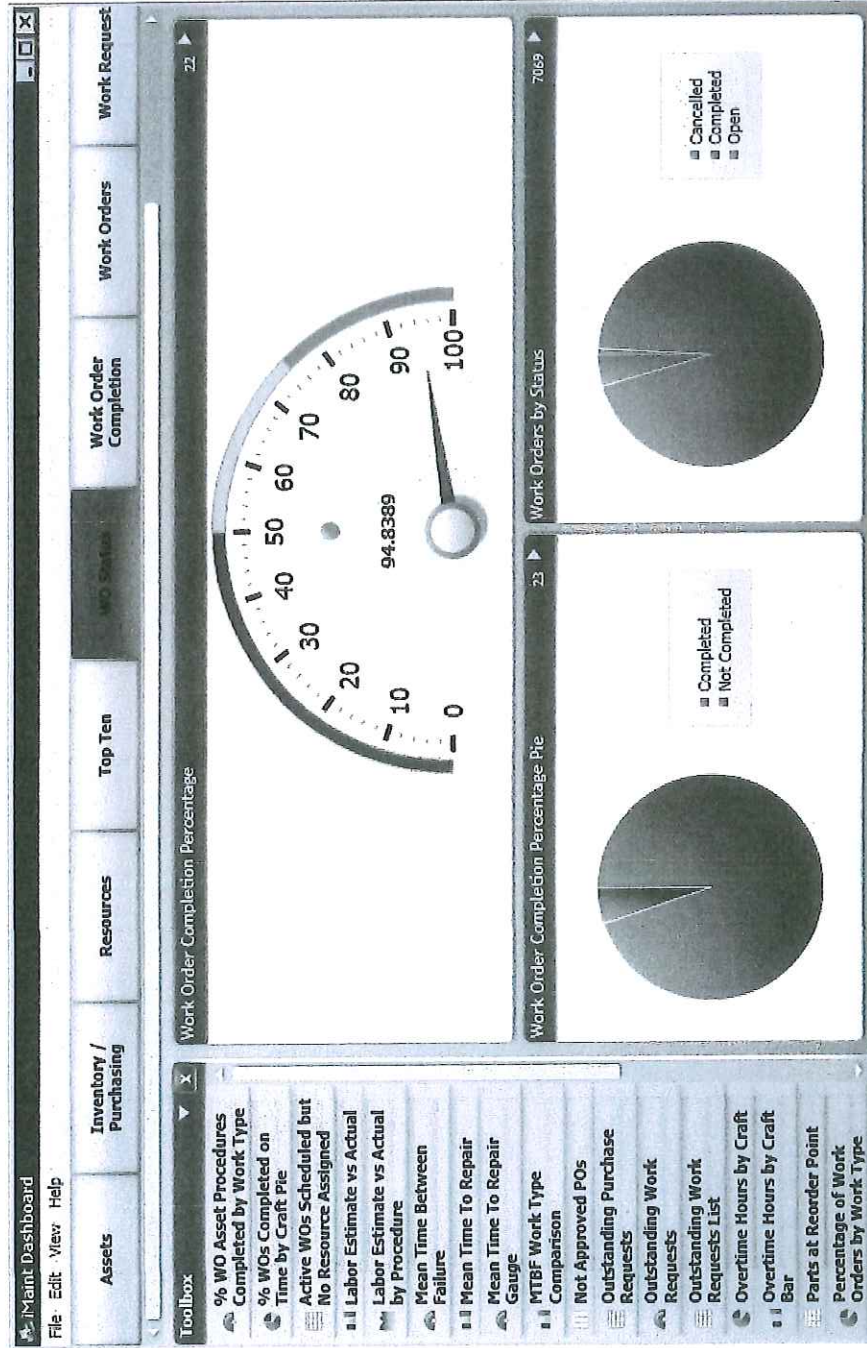
The bottom screenshot shows the 'Assets - iMaint\_M' window for asset 'AHU-001'. It has a 'Find ID' field with '1' and a 'Filter' dropdown. The 'Primary' tab is active, showing a table with columns: User Defined Label, Description, Value, and Unit of Measure. The table contains three rows: 'EPA' (Boolean, value 0), 'Purchased' (Text, value New), and 'Emergency Stop' (Text, value True). A right-hand toolbar includes icons for Asset History, Asset Tree, Cost Tran Display, Datasheet View, Tree View, Copy, Paste, New, Save, Duplicate, and Filter.



# iMaint Add-on Features

## iMaint Dashboard

- Real-time view of data with print capabilities
- Up to 6 components in a dashboard



# iMaint Add-on Features

## iMaint Web Requestors

- Purchase requests and work requests from anywhere.

**iMaint Web Work Requester**

Maintenance Department ID:

Problem Type:

Problem: Loading dock safety rail was knocked down by delivery truck.

Comment: See about discount or bill this work to the delivery company.

Emergency

Date Needed:

Asset ID:

Location ID:

Your Reference Number:

Request Notification on the following events:

Work Request Receipt  Work Order Completed

Work Request Approved  Work Order Cancelled

Work Request Rejected

Your Name:

Your Email Address:

Your Phone:

---

**iMaint Web Purchase Requester**

Maintenance Department ID:

Warehouse ID:

Requested By:

Requester Phone:

Your Email Address:

Request Notification on the following events:

Purchase Request Receipt  Purchase Order Completed

Purchase Request Approved  Purchase Order Cancelled

Purchase Request Rejected

| Part ID  | Quantity | UOM  | Date Needed         | Reference Number | Department  | Preferred Supplier ID | Work Order ID |
|----------|----------|------|---------------------|------------------|-------------|-----------------------|---------------|
| BRNG-001 | 30       | Each | 9/9/2015 5:56:09 AM | 376357           | Maintenance | Granger               | 3404          |
| FLT-001  | 10       | Each | 9/9/2015 5:56:33 AM | 5667023          | Maintenance | Granger               | 3501          |



**Thank you!**



**Chris Scullin**  
New Business Representative  
Phone: 336-854-7700 x 1206  
[www.dpsi.com](http://www.dpsi.com)







Corporate Headquarters  
 1801 Stanley Rd. - Suite 301  
 Greensboro, NC 27407 USA  
 Telephone: (336) 854-7700 Ext 1206  
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 chris.scullin@dpsi.com  
 www.dpsi.com

**iMaint Online Enterprise Quotation  
 for  
 Holiday Park**

Prepared for Waynce Schofield

July 29, 2018

**iMaint Online Enterprise Solution — Hosted by DPSI**

|   |  |          |
|---|--|----------|
| 8 NAMED iMaint Online User(s) recurring monthly charge: | \$79 per named user per month--1-10          | \$632.00 |
|   | \$90 per named user per month--more than 10  | \$0.00   |
|   | \$80 per named user per month--more than 50  | \$0.00   |
|   | \$70 per named user per month--more than 100 | \$0.00   |

Includes Work and Purchase Requesters and iMaint Mobile. Maximum number of sites equal to the total number of named users. Additional sites are available for a one-time setup fee of \$250 per site.

|   |                                      |                        |
|---|--------------------------------------|------------------------|
| <b>Total iMaint Online Monthly Fees</b> | 8 named users, plus optional modules | <u><u>\$632.00</u></u> |
|---|--------------------------------------|------------------------|

**One-Time Fees**

|   |        |                |          |
|---|--------|----------------|----------|
| 8 NAMED iMaint Online Site One-Time Setup Fee | 1 site | \$250 per site | \$250.00 |
|---|--------|----------------|----------|

One time iMaint Online setup fee includes initial setup of accounts and creation of your site(s).

|  |  |                        |
|--|--|------------------------|
| <b>Total iMaint Online One-Time Fees</b> |  | <u><u>\$250.00</u></u> |
|--|--|------------------------|

**Customer Support**

Your monthly iMaint Online service fees provide access to technical support via telephone (toll-free, U.S. and Canada) is intended to provide assistance with technical issues and questions related to iMaint Online; it does not provide the training required to use or optimize use of iMaint Online. Additional assistance outside the scope of customer support is available for an hourly charge of \$150, with minimum charge of \$75.

Standard support is provided Monday to Friday from 8 am to 8 pm Eastern. Off-hours system support is also provided to resolve system availability problems. We guarantee that the iMaint Online system will be available and functioning at least 99.4% of the time. This availability guarantee does not include standard system maintenance, which will not exceed 6 hours per month and is scheduled to be performed off-hours with 48 hours notice.

**iMaint Online Training and Consulting**

*Selected courses are shown below in recommended sequence. See the iMaint Training Catalog for a complete listing.*

**On-site Courses:** Prices are good for up to eight students. Additional students, \$150 each (maximum of twelve students).

**iMaint Implementation Assessment and Project Planning Consultation**

|                  |            |
|------------------|------------|
| 3 days On-Site * | \$5,400.00 |
|------------------|------------|

Our experienced consultants will discuss with you and your team the most critical areas affecting your maintenance organization, to ensure that you get the most out of iMaint and maximize the return on your investment. We will discuss the characteristics of a successful Enterprise Asset Management (EAM) system and how to use iMaint in the most efficient manner. We will assist in developing an initial Project Implementation Plan as a roadmap for effectively implementing iMaint. This project plan will include a timeline with milestones developed specifically to meet your requirements.

**iMaint Quick Start**

|                  |            |
|------------------|------------|
| 5 days On-Site * | \$7,500.00 |
|------------------|------------|

This course takes the core topics from both the "Working with iMaint or iMaint Fleet" 5 day workshop and the "iMaint or iMaint Fleet Administrator Workshop" 4 day class and combines them into a truncated course.

\* On-site courses: travel and living expenses are additional and billed at cost.

**Customized Web-Based Training and Consulting: \*\*Reference Only\*\***

**\$0.00**

3 hour minimum

We'll discuss your needs and objectives, then create sessions that deliver what you need. Price includes 3 logins (each additional login is \$25/hr). Several people can take part at one computer for the price of a single login. Students can also be at multiple computers; a separate login is needed for each computer used. Purchase a block of 20+ hours and the cost will decrease from \$175/hr to \$150/hr.

*\*Web-based courses and consulting must be booked in blocks of at least 3 hours. Please check cancellation policy listed below.*

**Total iMaint Online Project Price, First Month (User Charges, Options and Professional Services)**

**\$13,782.00**

**Recurring Monthly Charge (min. 1 Year Agreement)**

**per month \$632.00**

**Duration:** Prices quoted are effective through August 27, 2018.

**Terms and Conditions:**

All prices quoted are firm for 30 days from date of quotation

All prices are in US dollars, rounded to the nearest dollar

All applicable taxes are extra

All goods are FOB Greensboro, NC

For Software license and Customer Support Agreement - payment is net 30 days.

For on-site Professional Services - 50% payment is required 10 business days prior to arrival of DPSI consultant. The remaining 50% is due net 30 days upon completion of service.

Travel and accommodation expenses for onsite DPSI personnel are additional and billed at cost.

Non refundable airline tickets purchased in advance are billable to customer if event cancelled.

Customer Signature

Purchase Order Number

**Chris Scullin New Business Representative 336-854-7700 Ext 1206**

**DPSI Professional Services Billing Policy**

*Payment Terms and Responsibilities*

**Fees:**

- > Fees will be charged in accordance with our current published rates.
- > Phone calls between DPSI consultant and client (after initial visit with a duration of more than 15 minutes, are billable and are pro-rated based upon the consultant's base rate.
- > Any partial days (up to 4 hours) will be billed at 1/2 the consultant's base rate.
- > Typically Professional Service on-site hours are 8:00AM to 5:00PM. When providing training, six (6) of these hours (9:00AM to 4:00PM) are for education purposes while the other two hours are for setup, questions and answers, etc.
- > Shift/Weekend/Holiday work/travel will be billed as follows:
  - > \$500 per Saturday, Sunday or Holiday task/training day premium
  - > \$300 per off shift task/training day premium for hours outside of the typical 8:00 AM to 5:00 PM workday, such as covering a split shift (for example, 7:00 AM to 11:00 AM and 7:00 PM to 11:00 PM)
  - > Travel outside of the continental United States, Mexico or Canada will have a fee of \$500 for travel on a Saturday or Sunday. Travel in excess of 12 hours or more flight time to any location will have an additional fee of \$500 on a Saturday or Sunday. International travel on a DPSI work day, Monday to Friday, will have a fee of \$1500/day.

**Payment:**

We require a payment of 50% of the training cost 10 working days prior to our consultant arriving at your site. The remaining 50% is due net 30 days upon completion of service. Payment for web training must be received at least two (2) business days prior to the scheduled training date. Login information will be provided upon receipt of payment. Software License and Customer Support Agreement payment terms are Net 30 days.

**Custom Modification / Migration Terms:**

DPSI requires an authorized signature, check or PO number before proceeding with proposed modifications and/or migrations. A minimum charge of \$1,500 will be required for any modification or migration. Costs exceeding \$2,000 will require a prepayment of 30% prior to being scheduled. Costs exceeding \$25,000 will require a prepayment of 30% prior to being scheduled and an additional payment of 30% upon 50% completion. Any remaining balance for the service is due upon delivery. Terms for all billings are net 30. Additional development may be required to apply the modification to future releases of the Standard Product. DPSI can update the modification to a future release for an additional fee. Custom Modification/Migration quotes expire 30 days after the date of the quotation.

#### **Cancellation / Rescheduling for Onsite and Training Center Classes:**

- > Services may be cancelled without penalty by providing notice at least 15 business days prior to the scheduled start date of the service or training.
- > Due to scheduling logistics, those who cancel 6-14 business days prior to the first day of the service or course are subject to a charge of 50% of the service or training fee.
- > Those who cancel less than 5 business days prior to the service or course and those who fail to attend a DPSI training center course will forfeit 100 percent of the fee. Student substitutions may be made at any time without having fees assessed.
- > In addition to the penalty, any advance costs (i.e., airline tickets) or cancellation costs incurred by DPSI will be charged to the client.
- > Services will be forfeited if not used or rescheduled within a 12-month period.
- > Cancellation requests must be submitted via email to [cancellations@dpsi.com](mailto:cancellations@dpsi.com). If you do not receive a cancellation confirmation email from us, please contact your Customer Account Manager. Reschedules will be based on availability.
- > DPSI reserves the right to reschedule or cancel any scheduled DPSI training center class. If such a cancellation is necessary, registrants will be notified and an attempt made to reschedule or make alternate arrangements (enroll in the next available offering of the course, webinar, etc.). The client understands and agrees that DPSI shall not, in any way, be held responsible for any costs, including loss of airfare or other transportation costs, hotel expenses or other damages which the client may suffer in the event that DPSI cancels or reschedules a class.

#### **Cancellation / Rescheduling for Online Webinar Training:**

- > If scheduled training is cancelled two (2) business days prior to training, 50% of fee will be forfeited; if cancelled one (1) day prior to training date, or on the scheduled day, 100% of fee will be forfeited. If the entire purchased time is not used on the scheduled date, all remaining time is forfeited.
- > Cancellation requests must be submitted via email to [cancellations@dpsi.com](mailto:cancellations@dpsi.com). If you do not receive a cancellation confirmation email from us, please contact your Customer Account Manager. Reschedules will be based on availability.
- > DPSI reserves the right to reschedule or cancel any scheduled DPSI training. If such a cancellation is necessary, registrants will be notified and an attempt made to reschedule or make alternate arrangements.
- > Services will be forfeited if not used or rescheduled within a 12-month period.

#### **Billable Expenses:**

DPSI understands the need to keep expenses to a minimum and strives to find reasonable airfares and accommodations whenever possible.

#### **Communications:**

While on site, office space, phone, internet, and copy service are to be provided. After hours, to minimize communication costs that may be incurred for using hotel local and long distance services, a flat \$8.00 per day charge will be assessed to the client.

#### **Mileage:**

Mileage will be charged for use of consultant's personal vehicle for travel to and from client's site if driving. If flying, mileage will be charged to and from consultant's home to airport of departure. Parking fees at airport and hotel will be billable. All mileage will be charged at the current U.S. Standard Business mileage rate set by the I.R.S.

#### **Meals:**

All food and beverage expenses (excluding alcohol) incurred from the time of consultant's departure for the client's site, until he/she arrives home, will be considered as billable. Meals are not to exceed \$51 to \$74/day as defined by US government guidelines.

#### **Accommodations:**

The client will be billed for all hotel expenses including internet services if not provided free of charge (excluding alcohol) incurred by the consultant. If the site visit exceeds five days, laundry/dry-cleaning charges will be included. It is requested that the client provide a list of recommended lodging convenient to the training site. If the client gives no preference, a mid-priced accommodation will be selected by DPSI.

#### **Rental Cars/Taxis:**

Client will be billed for consultant's car rental and gas. Rental cars are intermediate size when available. If rental car is not obtained, client will be billed for taxi service to and from airport to hotel, to and from client site, and to and from restaurants for meals.

#### **Airline Tickets:**

The client will be billed for the cost of roundtrip airfare. If the fee is above \$1,000 USD the client will be contacted for approval prior to confirming the reservation. It is our policy to purchase fully refundable economy class tickets. If the client is purchasing the ticket(s), the client will be provided with information regarding the consultant's name, location and travel times prior to the assignment. The client will then be responsible for procuring the necessary roundtrip airline tickets. Arrangements must be mutually agreed upon by both the client and the Professional Services consultant prior to purchase. Due to unforeseen problems and delays that may arise prior to the dates of service, it is highly recommended that refundable tickets be purchased. All international (excluding Canada and Mexico) flights will be booked as Business Class or First Class (based on availability and client's scheduling requirements). Payment must be made seven days prior to departure.

#### **Foreign Exchange Rate:**

For travel outside the US, where the US dollar is not the accepted currency, the client will be billed any foreign exchange rate fees incurred.

**Travel Delays:**

DPSI cannot be held responsible for travel delays due to transportation equipment failures, weather, acts of terrorism or war, and "acts of God". The client will bear the responsibility for additional costs incurred by consultants for hotel, meals, adjusted airfares, etc. DPSI will absorb any lost task days due to these delays.

**Special Circumstances:**

It is DPSI policy that when the U.S. Department of State issues a specific Travel Warning or Public Announcement we do not send our employees to that country.

- > If services have been scheduled or are pending when a Warning or an Announcement is published, the client will be made aware of the travel warning, in writing, as soon as the decision not to travel has been made.
- > In the event that a warning occurs while a consultant is already on foreign soil, the client is responsible for their immediate evacuation and will bear all costs incurred until the consultant is safely home.





## NATIONAL CRIMINAL RECORDS REPORT

|                                     |                  |
|-------------------------------------|------------------|
| <b>Applicant name</b>               | ANDREW B CADIEUX |
| <b>Date of birth</b>                | 09/18/1948       |
| <b>Social security number (SSN)</b> | 014405051        |
| <b>Jurisdictions searched</b>       | ALL              |

**Report dated:** 07/30/2018

**Order ID:** 2876087

Reported by Charlotte County (Englewood Area), FL

**CADIEUX, ANDREW B**

Offender ID: 07000231M

Address 1300 NORTH RIVER RD  
VENICE FL 34293

|                         |   |
|-------------------------|---|
| <b>Case No:</b>         | <b>07000231M</b>  |
| <b>Charge</b>           | <b>VIOLATE SALTWATER FISHERIES CHAPTER REQUIREMENTS</b> |
| <b>Statute</b>          | 370.021 1A  |
| <b>Disposition</b>      | ADJUDICATED GUILTY                                      |
| <b>Disposition date</b> | 02/21/2007  |

**Notice to employers:** If you intend to take adverse action as a result of this report, including but not limited to failure to hire, you must provide the subject of this report a copy of the report along with our contact information and a summary of their rights under the Fair Credit Reporting Act.

**Notice to employers operating in California:** California law requires the following notices when obtaining a pre-employment screening report. This report is only provided on the condition that an employer subject to California law agrees to abide by these conditions. Furthermore, by requesting a screening report, an employer certifies compliance with California Civil Code Section 1786.16.

1. The report does not guarantee the accuracy or truthfulness of the information as to the subject of the investigation, but only that it is accurately copied from public records. Evidence of identity theft may or may not be identified from this report.
2. The recipient of this report shall give a copy of this report to the subject of the report.
3. Failure to provide a copy of the report as required by law may expose you to liability as specified in Section 1786.50. Section 1786.50 provides for fines and damages in the event a consumer is harmed by an employer not complying with this section. Section 1786.16 refers to certain requirements already in existence, such as obtaining releases.

**Minnesota End-Users and Consumers:** SentryLink is required to inform you that each criminal history record identified in the report was collected on or before 07/30/2018. The information may include criminal records that have been expunged, sealed, or otherwise have become inaccessible to the public since that date.

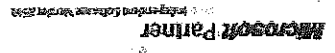
**Disclaimer:** Information contained herein is derived solely from public records, which may not be 100% accurate or complete. Users should not assume that this data provides a complete or accurate history of any person's criminal history. Users should consult state and federal laws before using this information in making decisions on hiring or firing of employees.

SentryLink, LLC assumes no liability for any claims for damages arising from the use of this data beyond the actual cost of the searches performed.

Provider reference: 7 FL

**MANAGEMENT TEAM**

- 130+ combined years maintenance industry experience
- 150+ combined years IT experience
- Founder and CEO  
Fred Riek
- Founder and President  
Carol Owens
- Executive Vice President  
Lynn Carrker
- VP, Product Management  
Delores "Deedee" Gatz
- VP, Product Development  
and Support  
Trevor Miller



DPSI Corporate  
 1801 Stanley Rd, Suite 301  
 Greensboro, NC 27407  
 Toll-free: 800-897-7233  
 Phone: 336-854-7700  
 Fax: 336-292-9878  
<http://www.dpsi.com>

**Maintenance Software Backed by Experience**

Our mission has remained the same for over twenty years—develop reasonably-priced Computerized Maintenance Management Systems (CMMS) and Enterprise Asset Management (EAM) solutions that work as hard as you do. Each of our products is 100% developed, tested and supported by DPSI personnel. Since 1986, we've served more than 6,000 customers and 50,000 users in over 50 countries, including more than 400 of the Fortune 500.

**The DPSI Difference**

What distinguishes us from the many other companies selling maintenance management software? *People, product and price.*

- **Experience to Help You Succeed** – With an average of over 20 years of hands-on, in-the-trenches' maintenance experience, our Professional Services staff can assist with all aspects of planning, implementation, training and best practices.
- **Innovative, Competitively Priced Solutions** – Web and handheld computer access, enterprise features, easy integration with other applications, adaptable and customizable features, and much more at reasonable prices.
- **Superior Customer Support** – Reach a person, not an automated phone system. Most support calls are resolved within 2 hours.

"I always get great service from Support. They respond to my questions in a timely manner and have gone the "extra mile" to meet our needs."  
*John Hursong, Wild Flavors*

"DPSI listens to our feedback and implements our suggestions."  
*Mickey Reeves, Sonoco Corp.*

- **A Personal Touch** – We're large enough to develop strong feature-rich software, but small enough to provide personal service.
- **Customer Involvement** – User Advisory Boards, polls and user feedback help us determine new features and enhancements for our products.

**Product Lines**

Choose the total solution that best fits your organization's needs from a variety of products and flexible options, including:

**!maint®** – A comprehensive EAM system with a wide variety of available add-ons, including Integrator, Mobile, Dashboard, and Web Requesters

**!maint® Online** – Web-based EAM system hosted and maintained by DPSI

**!maint® Fleet** – EAM system for fleets and related equipment (Online version available)

**PMC™** – A CMMS system for single computers and small networks with available add-ons, including Work Requester Email and Barcode modules

# DPSI Corporate Overview

## Customers

DPSI solutions are providing real, measurable payback for organizations worldwide—from small single-location firms to multi-site enterprises. The organizations below are a sample of the thousands of customers we're serving in a wide range of industry sectors.

## Manufacturing

Avery Dennison, Black & Decker, BorgWarner, GKN Sinter Metals, Honeywell, Ingersoll Rand, PPG Industries, Phillips Medical, Raytheon, Schneider Electric, Sonoco, Textron Systems, Thermofisher Scientific Tyco Electronics, Volvo Trucks

## Food and Beverage

Associated Milk Producers, Coca-Cola Bottling, Con-Agra, Dannon, Kellogg's, General Mills, Interbake (Norse Dairy), Kan-Pak, Old Dutch Foods, Schreiber Foods, Sugar Creek Packing, Utz Quality Foods

## Pharmaceutical and Chemical Products

Alltech Biotechnology, ANI Pharmaceuticals, Avon Products, Cambrex Corporation, DSM Desotech, Discovery Labs, Ecolab, Reckitt Benckiser, Sartomer, Volzhsky Orgsynthese,

## Facilities

Banco Central, Chugach Support Services, Community College of Allegheny County, Los Angeles Angels Baseball, Niagara Fallsview Casino, Taubman Malls, University of Manitoba, University of Pittsburgh, Winterthur Museum, Wisconsin State Fair

## Logistics and Distribution

Federated Logistics, FedEx Ground, GE Electrical Distribution, Shoreland Transport

## Energy and Utilities

ABB Power Distribution, Brookfield Power, City of Vero Beach Power Plant, Colorado Energy Management, Constellation Energy Group, EcoElectrica, Edison Mission Energy, GWF Power Orlando Utilities Commission, Suez LNG NA, TNK BP Oil,

## Fleet and Transportation

Bermuda Transportation, Chatham Area Transit Authority, Citrus Connection Transit Authority, City of Bradenton Garage, Detroit Transportation Corp., Hilton Head Fire Dept., Kalamazoo Metro Transit, Sound Transit, Winnipeg Transit

## Healthcare

Health Care Corp. of St. John's, Lakeridge Health Network, Markham Stouffville Hospital, Ohio Veterans Home, Oklahoma Blood Institute, Stratroy Middlesex General Hospital, University Health Network, Washington State Public Health Labs

## Government

Brevard County, City of Conover, City of Lakeland, City of Mount Pearl, City of Niagara Falls, City of Reidsville, City of Tampa, City of Winston-Salem, Ontario Legislative Assembly, Quebec City, State of Indiana, U.S. Government Printing Office

## Resellers and Partners

DPSI has international partners and worldwide distributors in the following countries; contact DPSI headquarters for details.

Argentina • Australia • Bermuda • Dominican Republic • Egypt • El Salvador  
Guatemala • Libya • Malaysia • Mexico • New Zealand • Peru • Poland  
Puerto Rico • Russia • Saudi Arabia • Singapore • Spain

Jim Miller, Plant Engineer  
**Manchester Tank & Equipment**

"We've been able to reduce downtime by at least 20%. PMC has taken away our down-time issues because we regularly maintain equipment."

Brian Vinson,  
**Maintenance Support Team**  
**Columbus Steel Castings**

"Although we've only been using the system for five months, we can already see ROI... iMaint Online has helped contribute to our best quarter ever."

Mickey Reeves,  
**Maintenance Manager**  
**Sonoco Corporation**

"iMaint helps us identify repetitive causes through Failure Mode Analysis"

Jim Lay, Maintenance Planner  
**Edison Mission Power**

"We tried other CMMS programs, but PMC far outdoes them and offers the best bang for our buck. PMC covers every aspect of our maintenance program. It's powerful, easy to setup and easy to use."

Derhonda Pearce  
**CMMS System Administrator**  
**Volvo Trucks North America**

"(Your people) make DPSI a great company... this type of dedication makes me want to return to DPSI time and time again."

"The system is easy to maintain... iMaint's adaptability allows us to tailor the product to our City's needs, as well as the needs of each department."

Deborah Butler, MIS Director  
**City of Reidsville, NC**



**A Proven Solution**  
**More than 1,000 users**  
**world-wide in a broad**  
**range of industries**

"The scheduling feature is excellent. We use the comment field in Procedures to detail all work, we are able to review the previous comments about work on the unit before we get started. Once the equipment is in the shop, we will review the history and see if other routine maintenance will be scheduled soon. If so, we will go ahead and handle that procedure so the equipment doesn't have to be taken out of service again."

Dan Walsh,  
**Johns Hopkins Applied Physics Lab**

Silver  
**Microsoft**  
**Partner**

DPST Corporate  
 1801 Stanley Rd, Suite 301  
 Greensboro, NC 27407  
 Toll-free: 800-897-7233  
 Phone: 336-854-7100  
 Fax: 336-292-9878  
<http://www.dpst.com>



**Extend the life of assets, reduce expenses and boost profits**  
 !Maint gives you a comprehensive system for managing maintenance and assets—work orders, preventive maintenance, inventory, purchasing, personnel, projects, reporting and analysis, cost tracking and much more.  
 Reap the benefits of proven, leading-edge technologies such as Web browser access, mobile devices, wireless access, bar coding, dashboards and more. Yet it's easy to learn, easy to administer and easy to maintain—the perfect solution for single sites, large operations or multi-site enterprise installations.

**Real-World Benefits**

Customers use !Maint to manage manufacturing and processing plants, facilities, vehicle fleets, utilities, health care facilities, public works infrastructure, academic campuses and much more. Our customers report that !Maint enables them to:

- Reduce production costs
- Decrease production downtime and increase uptime
- Optimize inventory levels and reduce carrying charges
- Improve product quality and speed-to-market
- Comply with regulatory requirements such as EPA, ISO, OSHA, and GASB
- Increase manufacturing/processing capacity
- Make better management decisions based on accurate, real-time information
- Reduce accidents and improve plant safety
- Extend the operational life of machinery, equipment, facilities and vehicles
- Minimize paperwork, freeing employees for more productive work

**Flexible**

Tailor !Maint to meet your specific needs and manage any type of asset or maintenance.  
 Access your system through a Windows application, Web browser, handheld device or all of the above.

**Affordable**

Pricing and product options to fit any budget.  
 Choose from a traditional up-front license, monthly subscription license, or monthly Online service fee.\*

**Scalable**

Unlimited scalability, from individual users to multiple networked locations.

\* You can switch from a monthly subscription license to a traditional license at any time.

*!Maint Online, our Web hosted version, eliminates IT burdens and the need for added computer hardware. It also significantly reduces up-front costs and shortens implementation time. Users only need a Web browser and Internet connection.*

## Features Overview

### Overall system features

- Full ad-hoc historical analyses, reports, and graphs
- Integrated report writer (ActiveReports)
- Extensive online help and online user guide
- Assists with regulatory compliance documentation (EPA, ISO, OSHA, GASB 34, etc.)
- User-defined labels and status codes in most areas
- Link drawings, documents, video clips and other files to work orders, assets, procedures and more

### Enterprise and global features

- Check inventory easily across your enterprise
- Consolidate reporting across your enterprise
- Send work orders and purchase orders via e-mail
- Multi-site, multi-language, and multi-currency

### Asset management (equipment)

- Automatic asset-to-part cross references
- Warranty tracking
- User-defined specifications
- Comprehensive maintenance histories

### Maintenance scheduling

- Maintenance scheduled by time or meter
- User-defined calendar for valid days
- Onscreen scheduling calendar
- System-calculated maintenance priorities
- Auto-generate schedules

### Labor and craft management

- Labor forecasting and usage
- Resource allocation balances staff workloads
- Holiday, sick, and other time tracking
- Detailed profiles for employees and contractors
- Time card entry system

### Work order management

- Planned maintenance (PM) work orders
- Unplanned maintenance work orders
- Work requests
- Work order scheduling with assigned priorities
- Work orders printed automatically
- Multiple assets and procedures per work order
- Safety instructions can be included on work orders

### Cost tracking and containment

- Create budgets and track by cost centers or general ledger accounts
- Cost tracking at detail and summary levels
- Outside contractor and miscellaneous costs tracking
- Inventory valuation

### Parts inventory management

- Parts forecasting and usage
- Track on-hand, allocated, and available inventory
- Multiple warehouses and locations
- Physical inventory system
- Automatic part-to-asset cross-references
- Substitute/alternate parts
- Non-stocked parts on work/purchase orders
- Cross-site parts search and inventory transfers

### Purchasing

- Automatic vendor-to-part cross references
- Purchase requisition system
- Automatic parts reorder alerts
- Purchase of non-stocked items
- Alerts for work orders awaiting parts
- Vendor and purchasing analyses

### Optional Modules

- *Maint Cloud*: access your system through a Web browser at any computer
- *Maint Requesters*: accept work or purchase requests from anyone, anywhere through your network or the Internet
- *Maint Mobile*: handheld device & bar code interface for Android and iOS
- *Maint Integrator*: import and export data to and from other applications
- *Maint Dashboard*: monitor KPIs in real time from one screen

### Specifications

- Enterprise Client/Server Application
- Operating systems: Windows Server
- Client: Rich Windows Interface with optional iMaint Cloud interface that uses Internet Explorer
- Microsoft .NET Framework



Florida  
Insurance  
Alliance™



## Egis Insurance & Risk Advisors

Is pleased to provide a

Proposal of Insurance Coverage for:

### Holiday Park and Recreation District

Please review the proposed insurance coverage terms and conditions carefully.

Written request to bind must be received prior to the effective date of coverage.

The brief description of coverage contained in this document is being provided as an accommodation only and is not intended to cover or describe all Coverage Agreement terms. For more complete and detailed information relating to the scope and limits of coverage, please refer directly to the Coverage Agreement documents. Specimen forms are available upon request.

Quotation being provided for:

Holiday Park and Recreation District  
 5401 Holiday Park Blvd  
 North Point, FL 34287

Term: October 1, 2018 to October 1, 2019

Quote Number: 100118735

**PROPERTY COVERAGE**

**SCHEDULE OF COVERAGES AND LIMITS OF COVERAGE**

| COVERED PROPERTY  |              |
|---|--------------|
| Total Insured Values – Blanket Building and Contents – Per Schedule on file totalling | \$2,141,861  |
| Loss of Business Income   | \$1,000,000  |
| Additional Expense  | \$1,000,000  |
| <b>Inland Marine</b>  |              |
| Scheduled Inland Marine   | Not Included |

It is agreed to include automatically under this Insurance the interest of mortgagees and loss payees where applicable without advice.

|               | <u>Valuation</u>  | <u>Coinsurance</u> |
|---------------|-------------------|--------------------|
| Property      | Replacement Cost  | None               |
| Inland Marine | Actual Cash Value | None               |

| <b>DEDUCTIBLES:</b> |                       |   |
|---------------------|-----------------------|---|
|                     | \$2,500               | Per Occurrence, All other Perils, Building & Contents and Extensions of Coverage.   |
|                     | 5 %                   | Total Insured Values per building, including vehicle values, for "Named Storm" at each affected location throughout Florida subject to a minimum of \$10,000 per occurrence, per Named Insured. |
|                     | Per Attached Schedule | Inland Marine   |

| <b>Special Property Coverages</b> |                    |              |
|-----------------------------------|--------------------|--------------|
| <u>Coverage</u>                   | <u>Deductibles</u> | <u>Limit</u> |
| Earth Movement                    | \$2,500            | Included     |
| Flood                             | \$2,500 *          | Included     |
| Boiler & Machinery                |                    | Included     |
| TRIA                              |                    | Not Included |

\*Except for Zones A & V see page 8 (Terms and Conditions) excess of NFIP, whether purchased or not

**TOTAL PROPERTY PREMIUM** **\$13,925**



**Extensions of Coverage**

If marked with an "X" we will cover the following EXTENSIONS OF COVERAGE under this Agreement, These limits of liability do not increase any other applicable limit of liability.

| (X) | Code | Extension of Coverage  | Limit of Liability   |
|-----|------|--|--|
| X   | A    | Accounts Receivable  | \$500,000 in any one occurrence  |
| X   | B    | Animals  | \$1,000 any one Animal<br>\$5,000 Annual Aggregate in any one agreement period   |
| X   | C    | Buildings Under Construction   | As declared on Property Schedule, except new buildings being erected at sites other than a covered location which is limited to \$250,000 estimated final contract value any one construction project.                                     |
| X   | D    | Debris Removal Expense   | \$250,000 per insured or 25% of loss, whichever is greater   |
| X   | E    | Demolition Cost, Operation of Building Laws and Increased Cost of Construction | \$500,000 in any one occurrence  |
| X   | F    | Duty to Defend   | \$100,000 any one occurrence   |
| X   | G    | Errors and Omissions   | \$250,000 in any one occurrence  |
| X   | H    | Expediting Expenses  | \$250,000 in any one occurrence  |
| X   | I    | Fire Department Charges  | \$50,000 in any one occurrence   |
| X   | J    | Fungus Cleanup Expense   | \$50,000 in the annual aggregate in any one occurrence   |
| X   | K    | Lawns, Plants, Trees and Shrubs  | \$50,000 in any one occurrence   |
| X   | L    | Leasehold Interest   | Included   |
| X   | M    | Air Conditioning Systems   | Included   |
| X   | N    | New locations of current Insureds  | \$1,000,000 in any one occurrence for up to 90 days, except 60 days for Dade, Broward, Palm Beach from the date such new location(s) is first purchased, rented or occupied whichever is earlier. Monroe County on prior submit basis only |
| X   | O    | Personal property of Employees   | \$500,000 in any one occurrence  |
| X   | P    | Pollution Cleanup Expense  | \$50,000 in any one occurrence   |
| X   | Q    | Professional Fees  | \$50,000 in any one occurrence   |
| X   | R    | Recertification of Equipment   | Included   |
| X   | S    | Service Interruption Coverage  | \$500,000 in any one occurrence  |
| X   | T    | Transit  | \$1,000,000 in any one occurrence  |
| X   | U    | Vehicles as Scheduled Property   | Included   |
| X   | V    | Preservation of Property   | \$250,000 in any one occurrence  |
| X   | W    | Property at Miscellaneous Unnamed Locations                                    | \$250,000 in any one occurrence  |
| X   | X    | Piers, docs and wharves as Scheduled Property                                  | Included on a prior submit basis only  |

|   |               |                                       |                                   |
|---|---------------|---------------------------------------|-----------------------------------|
| X | Y             | Glass and Sanitary Fittings Extension | \$25,000 any one occurrence       |
| X | Z             | Ingress / Egress                      | 45 Consecutive Days               |
| X | AA            | Lock and Key Replacement              | \$2,500 any one occurrence        |
| X | BB            | Awnings, Gutters and Downspouts       | Included                          |
| X | CC            | Civil or Military Authority           | 45 Consecutive days and one mile  |
| X | Section II B1 | Business Income                       | \$1,000,000 in any one occurrence |
| X | Section II B2 | Additional Expenses                   | \$1,000,000 in any one occurrence |
| X | FIA 120       | Active Assailant(s)                   | \$1,000,000 in any one occurrence |

### CRIME COVERAGE

| <u>Description</u>  | <u>Limit</u> | <u>Deductible</u> |
|---|--------------|-------------------|
| Forgery and Alteration  | \$100,000    | \$1,000           |
| Theft, Disappearance or Destruction                           | \$100,000    | \$1,000           |
| Computer Fraud including Funds Transfer Fraud                 | \$100,000    | \$1,000           |
| Employee Dishonesty, including faithful performance, per loss | \$100,000    | \$1,000           |

### AUTOMOBILE COVERAGE

| COVERAGES                                   | SYMBOL | LIMIT   | DEDUCTIBLE   |
|---|--------|---|--------------|
| LIABILITY                                   | 1      | \$1,000,000   | \$0          |
| HIRED NON OWNED LIABILITY                   | 8,9    | \$1,000,000   | \$0          |
| PERSONAL INJURY PROTECTION                  | 5      | STATUTORY   | \$0          |
| AUTO MEDICAL PAYMENTS                       | 2      | \$2,500   | \$0          |
| UNINSURED MOTORISTS/ UNDERINSURED MOTORISTS | 2      | \$100,000   | \$0          |
| AUTO PHYSICAL DAMAGE                        | 7,8    | Actual Cash Value or cost of repair, whichever is less minus deductible.<br>Hired Limit: \$35,000 | Per schedule |

Symbol 8, 9 Hired Non-Owned Autos only

**GENERAL LIABILITY COVERAGE (Occurrence Basis)**

|   |                    |
|---|--------------------|
| Bodily Injury and Property Damage Limit         | \$1,000,000        |
| Personal Injury and Advertising Injury          | Included           |
| Products & Completed Operations Aggregate Limit | Included           |
| Employee Benefits Liability Limit, per person   | \$1,000,000        |
| Herbicide & Pesticide Aggregate Limit           | \$1,000,000        |
| Medical Payments Limit                          | \$5,000            |
| Fire Damage Limit                               | Included           |
| No fault Sewer Backup Limit                     | \$25,000/\$250,000 |
| General Liability Deductible                    | \$0                |

**PUBLIC OFFICIALS AND EMPLOYMENT PRACTICES LIABILITY (Claims Made)**

|  |           |             |
|--|-----------|-------------|
| Public Officials and Employment Practices Liability Limit      | Per Claim | \$1,000,000 |
|  | Aggregate | \$2,000,000 |
| Public Officials and Employment Practices Liability Deductible |           | \$0         |

Supplemental Payments: Pre-termination \$2,500 per employee - \$5,000 annual aggregate.  
Non-Monetary \$100,000 aggregate.

Cyber Liability sublimit included under POL/EPLI

Media Content Services Liability  
Network Security Liability  
Privacy Liability  
First Party Extortion Threat First  
Party Crisis Management First  
Party Business Interruption

Limit: \$100,000 each claim/annual aggregate



## PREMIUM SUMMARY

Holiday Park and Recreation District  
5401 Holiday Park Blvd  
North Point, FL 34287

Term: October 1, 2018 to October 1, 2019

Quote Number: 100118735

### PREMIUM BREAKDOWN

|   |                 |
|---|-----------------|
| Property (Including Scheduled Inland Marine)        | \$13,925        |
| Crime   | \$500           |
| Automobile Liability                                | \$750           |
| Hired Non-Owned Auto                                | Included        |
| Auto Physical Damage                                | \$614           |
| General Liability                                   | \$6,750         |
| Public Officials and Employment Practices Liability | \$3,000         |
| <b>TOTAL PREMIUM DUE</b>                            | <b>\$25,539</b> |

### IMPORTANT NOTE

Defense Cost - Outside of Limit, Does Not Erode the Limit for General Liability, Public Officials Liability, and Employment related Practices Liability.

Deductible does not apply to defense cost. Self-Insured Retention does apply to defense cost.

### Additional Notes:

This Quote is Subject to the Receipt of Favorable Currently Dated Loss Runs and the FEIN Number of the District.





**PARTICIPATION AGREEMENT**  
**Application for Membership in the Florida Insurance Alliance**

The undersigned local governmental entity, certifying itself to be a public agency of the State of Florida as defined in Section 163.01, Florida Statutes, hereby formally makes application with the Florida Insurance Alliance ("FIA") for continuing liability and/or casualty coverage through membership in FIA, to become effective 12:01 a.m., 10/01/2018, and if accepted by the FIA's duly authorized representative, does hereby agree as follows:

- (a) That, by this reference, the terms and provisions of the Interlocal Agreement creating the Florida Insurance Alliance are hereby adopted, approved and ratified by the undersigned local governmental entity. The undersigned local governmental entity certifies that it has received a copy of the aforementioned Interlocal Agreement and further agrees to be bound by the provisions and obligations of the Interlocal Agreement as provided therein;
- (b) To pay all premiums on or before the date the same shall become due and, in the event Applicant fails to do so, to pay any reasonable late penalties and charges arising therefrom, and all costs of collection thereof, including reasonable attorneys' fees;
- (c) To abide by the rules and regulations adopted by the Board of Directors;
- (d) That should either the Applicant or the Fund desire to cancel coverage; it will give not less than thirty (30) days prior written notice of cancellation;
- (e) That all information contained in the underwriting application provided to FIA as a condition precedent to participation in FIA is true, correct and accurate in all respects.

Holiday Park and Recreation District

\_\_\_\_\_  
(Name of Local Governmental Entity)

By: \_\_\_\_\_  
Signature Print Name

Witness By: \_\_\_\_\_  
Signature Print Name

IS HEREBY APPROVED FOR MEMBERSHIP IN THIS FUND, AND COVERAGE IS EFFECTIVE October 1, 2018

By: \_\_\_\_\_  
Administrator



PROPERTY VALUATION AUTHORIZATION

Holiday Park and Recreation District
5401 Holiday Park Blvd
North Point, FL 34287

QUOTATIONS TERMS & CONDITIONS

- 1. Please review the quote carefully for coverage terms, conditions, and limits.
2. The coverage is subject to 100% minimum earned premium as of the first day of the "Coverage Period".
3. Total premium is late if not paid in full within 30 days of inception, unless otherwise stated.
4. Property designated as being within Flood Zone A or V (and any prefixes or suffixes thereof) by the Federal Emergency Management Agency (FEMA), or within a 100 Year Flood Plain as designated by the United States Army Corps of Engineers, will have a Special Flood Deductible equal to all flood insurance available for such property under the National Flood Insurance Program, whether purchased or not or 5% of the Total Insured Value at each affected location whichever the greater.
5. The Florida Insurance Alliance is a shared limit. The limits purchased are a per occurrence limit and in the event an occurrence exhaust the limit purchased by the Alliance on behalf of the members, payment to you for a covered loss will be reduced pro-rata based on the amounts of covered loss by all members affected by the occurrence. Property designated as being within.
6. Coverage is not bound until confirmation is received from a representative of Egis Insurance & Risk Advisors.

I give my authorization to bind coverage for property through the Florida Insurance Alliance as per limits and terms listed below.

- Building and Content TIV \$2,141,861 As per schedule attached
Inland Marine Not Included
Auto Physical Damage \$20,450 As per schedule attached
I reject TRIA (Terrorism Risk Insurance Act) coverage

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_



**Florida Insurance Alliance™**

Property Schedule

**Holiday Park and Recreation District**

Schedule Items Effective As of: 10/01/2018

Policy No.: 100118735  
 Agent: Egis Insurance Advisors LLC (Boca Raton, FL)

| Unit # | Description<br>Address                         |            | Year Built<br>Const Type | Eff. Date          | Building Value    |             | Total Insured Value |      |
|--------|--|------------|--------------------------|--------------------|-------------------|-------------|---------------------|------|
|        |  |            |                          | Term Date          | Contents Value    |             |                     |      |
|        | Roof Shape                                     | Roof Pitch |                          | Roof Covering      | Covering Replaced | Roof Yr Blt |                     |      |
| 1      | Outdoor Signs                                  |            | Non combustible          | 10/01/2018         | \$24,400          |             | \$24,400            |      |
|        | 5401 Holiday Park Blvd<br>North Point FL 34287 |            |                          | 10/01/2019         |                   |             |                     |      |
|        |  |            |                          |                    |                   |             |                     |      |
| 2      | Pool - In Ground                               |            | Non combustible          | 10/01/2018         | \$54,556          |             | \$54,556            |      |
|        | 5401 Holiday Park Blvd<br>North Point FL 34287 |            |                          | 10/01/2019         |                   |             |                     |      |
|        |  |            |                          |                    |                   |             |                     |      |
| 3      | Awnings  |            | Non combustible          | 10/01/2018         | \$2,700           |             | \$2,700             |      |
|        | 5401 Holiday Park Blvd<br>North Point FL 34287 |            |                          | 10/01/2019         |                   |             |                     |      |
|        |  |            |                          |                    |                   |             |                     |      |
| 4      | Shuffleboard Awnings                           |            | Non combustible          | 10/01/2018         | \$14,061          |             | \$14,061            |      |
|        | 5401 Holiday Park Blvd<br>North Point FL 34287 |            |                          | 10/01/2019         |                   |             |                     |      |
|        |  |            |                          |                    |                   |             |                     |      |
| 5      | Pool - In Ground                               |            | Non combustible          | 10/01/2018         | \$54,443          |             | \$54,443            |      |
|        | 5001 Palena Blvd<br>North Point FL 34287       |            |                          | 10/01/2019         |                   |             |                     |      |
|        |  |            |                          |                    |                   |             |                     |      |
| 6      | Clubhouse                                      |            | 1970                     | 10/01/2018         | \$1,000,000       |             | \$1,115,970         |      |
|        | 5401 Holiday Park Blvd<br>North Point FL 34287 |            | Joisted masonry          | 10/01/2019         | \$115,970         |             |                     |      |
|        | Flat   |            |                          | Built up composite |                   | 2017        |                     | 2017 |
|        |  |            |                          |                    |                   |             |                     |      |
| 7      | Recreation Hall                                |            | 1973                     | 10/01/2018         | \$470,000         |             | \$498,288           |      |
|        | 5001 Palena Blvd<br>North Point FL 34287       |            | Joisted masonry          | 10/01/2019         | \$28,288          |             |                     |      |
|        | Flat   |            |                          | Built up composite |                   | 2017        |                     | 2017 |
|        |  |            |                          |                    |                   |             |                     |      |

Sign: \_\_\_\_\_ Print Name: \_\_\_\_\_ Date: \_\_\_\_\_



**Florida Insurance Alliance™**

Property Schedule  
**Holiday Park and Recreation District**

Schedule Items Effective As of: 10/01/2018

Policy No.: 100118735  
Agent: Egis Insurance Advisors LLC (Boca Raton, FL)

| Unit # | Description<br>Address                         |            | Year Built<br>Const Type | Eff. Date          | Building Value    |             | Total Insured Value |  |
|--------|--|------------|--------------------------|--------------------|-------------------|-------------|---------------------|--|
|        |  |            |                          | Term Date          | Contents Value    |             |                     |  |
|        | Roof Shape                                     | Roof Pitch |                          | Roof Covering      | Covering Replaced | Roof Yr Blt |                     |  |
| 8      | Craft Building                                 |            | 1974                     | 10/01/2018         | \$84,000          |             | \$94,088            |  |
|        | 5001 Palena Blvd<br>North Point FL 34287       |            | Joisted masonry          | 10/01/2019         | \$10,088          |             |                     |  |
|        | Flat   |            |                          | Built up composite |                   | 2017        | 2017                |  |
|        |  |            |                          |                    |                   |             |                     |  |
| 9      | Men's Club                                     |            | 2004                     | 10/01/2018         | \$28,000          |             | \$34,864            |  |
|        | 5401 Holiday Park Blvd<br>North Point FL 34287 |            | Frame                    | 10/01/2019         | \$6,864           |             |                     |  |
|        | Cross hip                                      |            |                          | Asphalt shingles   |                   |             |                     |  |
|        |  |            |                          |                    |                   |             |                     |  |
| 10     | Steel Storage Building                         |            |                          | 10/01/2018         | \$40,810          |             | \$40,810            |  |
|        | 5401 Holiday Park Blvd<br>North Point FL 34287 |            | Non combustible          | 10/01/2019         |                   |             |                     |  |
|        |  |            |                          |                    |                   |             |                     |  |
|        |  |            |                          |                    |                   |             |                     |  |
| 11     | Guard Building                                 |            |                          | 10/01/2018         | \$18,482          |             | \$19,730            |  |
|        | 5401 Holiday Park Blvd<br>North Point FL 34287 |            | Frame                    | 10/01/2019         | \$1,248           |             |                     |  |
|        |  |            |                          |                    |                   |             |                     |  |
|        |  |            |                          |                    |                   |             |                     |  |
| 12     | Aluminum Storage Building                      |            |                          | 10/01/2018         | \$6,081           |             | \$6,081             |  |
|        | 5401 Holiday Park Blvd<br>North Point FL 34287 |            | Frame                    | 10/01/2019         |                   |             |                     |  |
|        |  |            |                          |                    |                   |             |                     |  |
|        |  |            |                          |                    |                   |             |                     |  |
| 13     | Groundskeeper Shed                             |            |                          | 10/01/2018         | \$9,000           |             | \$9,000             |  |
|        | 5401 Holiday Park Blvd<br>North Point FL 34287 |            | Frame                    | 10/01/2019         |                   |             |                     |  |
|        |  |            |                          |                    |                   |             |                     |  |
|        |  |            |                          |                    |                   |             |                     |  |
| 14     | Storage Shed                                   |            |                          | 10/01/2018         | \$20,000          |             | \$20,000            |  |
|        | 5401 Holiday Park Blvd<br>North Point FL 34287 |            | Frame                    | 10/01/2019         |                   |             |                     |  |
|        |  |            |                          |                    |                   |             |                     |  |
|        |  |            |                          |                    |                   |             |                     |  |

Sign: \_\_\_\_\_ Print Name: \_\_\_\_\_ Date: \_\_\_\_\_





**Florida Insurance Alliance™**

Property Schedule  
**Holiday Park and Recreation District**

Schedule Items Effective As of: 10/01/2018

Policy No.: 100118735  
Agent: Egis Insurance Advisors LLC (Boca Raton, FL)

| Unit #        | Description<br>Address                         |            | Year Built<br>Const Type | Eff. Date      | Building Value    |             | Total Insured Value |  |
|---------------|--|------------|--------------------------|----------------|-------------------|-------------|---------------------|--|
|               |  |            |                          | Term Date      | Contents Value    |             |                     |  |
|               | Roof Shape                                     | Roof Pitch |                          | Roof Covering  | Covering Replaced | Roof Yr Blt |                     |  |
| 15            | Fountain                                       |            | Masonry non combustible  | 10/01/2018     | \$5,624           |             | \$5,624             |  |
|               | 5401 Holiday Park Blvd<br>North Point FL 34287 |            |                          | 10/01/2019     |                   |             |                     |  |
|               |  |            |                          |                |                   |             |                     |  |
| 16            | Fountain                                       |            | Masonry non combustible  | 10/01/2018     | \$1,125           |             | \$1,125             |  |
|               | 5401 Holiday Park Blvd<br>North Point FL 34287 |            |                          | 10/01/2019     |                   |             |                     |  |
|               |  |            |                          |                |                   |             |                     |  |
| 17            | Fence - Chain Link                             |            | Non combustible          | 10/01/2018     | \$18,786          |             | \$18,786            |  |
|               | 5401 Holiday Park Blvd<br>North Point FL 34287 |            |                          | 10/01/2019     |                   |             |                     |  |
|               |  |            |                          |                |                   |             |                     |  |
| 18            | Fence - Chain Link                             |            | Non combustible          | 10/01/2018     | \$900             |             | \$900               |  |
|               | 5401 Holiday Park Blvd<br>North Point FL 34287 |            |                          | 10/01/2019     |                   |             |                     |  |
|               |  |            |                          |                |                   |             |                     |  |
| 19            | Entry Gate Electronics                         |            | Non combustible          | 10/01/2018     | \$26,435          |             | \$26,435            |  |
|               | 5401 Holiday Park Blvd<br>North Point FL 34287 |            |                          | 10/01/2019     |                   |             |                     |  |
|               |  |            |                          |                |                   |             |                     |  |
| 20            | Non-Scheduled Property in the Open             |            | Property in the Open     | 10/01/2018     | \$100,000         |             | \$100,000           |  |
|               | 5401 Holiday Park Blvd<br>North Point FL 34287 |            |                          | 10/01/2019     |                   |             |                     |  |
|               |  |            |                          |                |                   |             |                     |  |
| <b>Total:</b> |  |            | Building Value           | Contents Value | Insured Value     |             |                     |  |
|               |  |            | \$1,979,403              | \$162,458      | \$2,141,861       |             |                     |  |

Sign: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_



**Florida  
Insurance  
Alliance™**

Vehicle Schedule

*Holiday Park and Recreation District*

Policy No.: 100118735  
Agent: Egis Insurance Advisors LLC (Boca Raton, FL)

| Unit # | Make  | Model/Description | Department   | AL Eff     | Comp Ded | Comp Eff   | Term       | Value             |                 |
|--------|-------|-------------------|--------------|------------|----------|------------|------------|-------------------|-----------------|
| Qty    | Year  | VIN #             | Vehicle Type | AL Term    | Coll Ded | Coll Eff   | Coll Term  | Valuation Type    | APD Rptd        |
| 1      | Dodge | Ram               |              | 10/01/2018 | \$1,000  | 10/01/2018 | 10/01/2018 |                   | \$20,450        |
| 1      | 2013  |                   | Light Truck  | 10/01/2019 | \$1,000  | 10/01/2018 | 10/01/2019 | Actual cash value | \$20,450        |
|        |       |                   |              |            |          |            |            | <b>Total</b>      | <b>\$20,450</b> |
|        |       |                   |              |            |          |            |            | APD Rptd          | \$20,450        |

Sign: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_



Florida  
Insurance  
Alliance™



## Egis Insurance & Risk Advisors

Is pleased to provide a

Proposal of Insurance Coverage for:

**Workers Compensation**

**Holiday Park and Recreation District**

Please review the proposed insurance coverage terms and conditions carefully.

Written request to bind must be received prior to the effective date of coverage.

The brief description of coverage contained in this document is being provided as an accommodation only and is not intended to cover or describe all Coverage Agreement terms. For more complete and detailed information relating to the scope and limits of coverage, please refer directly to the Coverage Agreement documents. Specimen forms are available upon request.

Quotation being provided for:

**Holiday Park and Recreation District**  
**5401 Holiday Park Blvd**  
**North Point, FL 34287**

**Term: October 1, 2018 to October 1, 2019**  
**Coverage Provided by: Florida Insurance Alliance**  
**Quote Number: WC100118735**

**TYPE OF INSURANCE**

|               |   |
|---------------|---|
| <b>Part A</b> | <b>Workers Compensation</b><br><ul style="list-style-type: none"> <li>• <b>Benefits: FL Statutory (Medical, Disability, Death)</b></li> </ul>   |
| <b>Part B</b> | <b>Employers Liability:</b><br><ul style="list-style-type: none"> <li>• <b>\$1,000,000- Each Accident</b></li> <li>• <b>\$1,000,000- Disease- Policy Limit</b></li> <li>• <b>\$1,000,000- Disease- Each Employee</b></li> </ul> |

| Class Code                      | Description                              | Payroll   | Rate | Premium        |
|---------------------------------|--|-----------|------|----------------|
| 8810                            | Clerical Office Employees                | \$175,632 | 0.23 | \$403.95       |
| 9015                            | Buildings - Operation by Owner or Lessee | \$213,780 | 4.71 | \$10,069.04    |
| Total Manual Premium            |  |           |      | \$10,472.99    |
| Increased ELL 1M/1M/1M          |  |           |      | \$146.62       |
|                                 |  |           |      | \$10,619.61    |
| Workplace Safety Credit – 2%    |  |           |      | -\$212.39      |
| Drug Free Workplace Credit – 5% |  |           |      | -\$520.36      |
| Experience Modification         |  |           |      | 0.890000       |
| Standard Premium                |  |           |      | \$8,799.31     |
| Expense Constant                |  |           |      | \$160.00       |
| Terrorism                       |  |           |      | \$38.94        |
| <b>Policy Total</b>             |  |           |      | <b>\$8,998</b> |

**Additional terms and conditions, including but not limited to:**

1. Please review the quote carefully, as coverage terms and conditions may not encompass all requested coverages.
2. The Coverage Agreement premium shall be pro-rated as of the first day of coverage from the minimum policy premium.
3. Down payment is due at inception.
4. The Trust requires that the Member maintains valid and current certificates of workers' compensation insurance on all work performed by persons other than its employees.
5. If NCCI re-promulgates a mod, we will honor the mod as promulgated. If the mod changes during the fund year, we reserve the right to apply a correct mod back to the inception date of the Coverage Agreement.
6. Safety and Drug Free program credits (if applicable) are subject to program requirements.
7. Payrolls are subject to final audit.
8. Deletion of any coverage presented, Package and/or Workers' Compensation, will result in re-pricing of account.





Florida  
Insurance  
Alliance™

## About FIA

Florida Insurance Alliance ("FIA"), authorized and regulated by the Florida Office of Insurance Regulation, is a Member driven, non-assessable, governmental insurance Trust. Currently protecting more than 650 public entity Members throughout the state of Florida, FIA's mission is to provide affordable property, liability and workers compensation insurance solutions to Florida public entities.

### Competitive Advantage

FIA allows qualifying Public Entities to achieve broad, tailored coverages with a cost-effective insurance program. Additional program benefits include:

- Insure-to-value property limits with no coinsurance penalties
- First dollar coverage for "alleged" ethics violations
- Proactive in-house claims management and loss prevention department
- Complimentary risk management, on-site loss control, and contract review services
- Online Risk Management Education & Training portal
- Online HR & Benefits Support portal
- HR Hotline
- Safety Partners Matching Grant Program

### How are FIA Members Protected?

FIA is comprised of well-established, A.M. Best A-Rated commercial reinsurance carriers including Lloyds of London and Hudson Insurance Company.

FIA is very conservative in the purchasing of liability reinsurance. The limited liability risk FIA retains is fully funded in advance of the Member's policy term.

In the event of catastrophic property losses due to a Named Storm (i.e., hurricane), the program bears no risk as all losses are passed on to the reinsurers. FIA purchases property reinsurance to withstand the 1,000-year storm event (probability of exceedance .1%). This level of protection is statistically 2 to 3 times safer than competitors and industry norms. FIA Member's property claims resulting from Hurricane Irma amounted to less than 4% of the per occurrence coverage available.

### What Are Members Responsible For?

As a non-assessable trust, our Members are only responsible for two items:

- Annual Premiums
- Individual Member Deductibles

FIA Bylaws prohibit any assessments or other fees.

Additional information regarding FIA and our member services can be found at [www.fia360.org](http://www.fia360.org).



## **“SAFETY PARTNERS” MATCHING GRANT PROGRAM**

Florida Insurance Alliance has established the “Safety Partners” Matching Grant Program Reimbursement Program. The program is designed to help FIA members fund safety and health program efforts. Grant funds may be used to purchase protective equipment, legal services, training, or any other item or service that will help an FIA member reduce, control or eliminate potential losses or injuries.

The total amount an entity can obtain for a single policy year is based on coverage and premium amount. Grant awards can be issued for both categories of coverage on the same application, up to the maximum, for FIA members with coverage under both categories

| <b>Premium Range</b>         | <b>General Liability / Property / Auto</b> |
|------------------------------|--|
| <b>\$5,000 - \$7,500</b>     | <b>\$250</b>                               |
| <b>\$7,501 - \$15,000</b>    | <b>\$500</b>                               |
| <b>\$15,001 - \$25,000</b>   | <b>\$750</b>                               |
| <b>\$25,001 - \$50,000</b>   | <b>\$1,000</b>                             |
| <b>\$50,001 - \$75,000</b>   | <b>\$1,250</b>                             |
| <b>\$75,001 - \$100,000</b>  | <b>\$1,500</b>                             |
| <b>\$100,001 - \$150,000</b> | <b>\$2,500</b>                             |
| <b>\$150,001 - \$250,000</b> | <b>\$3,000</b>                             |
| <b>&gt;\$250,001</b>         | <b>\$5,000</b>                             |

- “Safety Partners” Grant will reimburse up to 50 percent of the cost of eligible safety and health related items with an annual maximum reimbursement based on the premium range table above.
- This is a Matching Grant Program- For example, if an entity in the \$25K – 49K premium range spent \$1,200 replacing Personal Protective Equipment, the member would be eligible for \$600 under the Safety Partners program.
- Please see “Safety Partners” Matching Grant Program application for details on eligibility and criteria.
- Applications should be submitted via email to: [Claims@egisadvisors.com](mailto:Claims@egisadvisors.com)

**Holiday Park, Park and Recreation District**

| Deductibles  | FMIT<br>2017-18 Policy | FIA<br>2018-19 Proposal |
|--|------------------------|-------------------------|
| Property - All Other Perils  | \$5,000                | \$2,500                 |
| Property - Named Storm   | 5%                     | 5%                      |
| General Liability  | \$0                    | \$0                     |
| Errors and Omissions / Public Officials Liability  | \$0                    | \$0                     |
| Crime  | \$0                    | \$1,000                 |
| Cyber  |                        |                         |
| - Privacy Notification   | \$10,000               |                         |
| - Information Security & Privacy Liability,<br>Regulatory Defense/Penalties, Website Media<br>Content, PCI Fines/Costs | \$25,000               | \$0                     |
| - Cyber Extortion, 1st Party Data Protection,<br>1st Party Network Business Interruption                               | \$35,000               |                         |
| Faithful Performance Blanket Bond  | \$1,000                | \$1,000                 |
| Auto Collision   | \$500                  | \$1,000                 |
| Auto Comprehensive   | \$250                  | \$1,000                 |

| Property Coverages         | FMIT<br>2017-18 Policy | FIA<br>2018-19 Proposal     |
|----------------------------|------------------------|-----------------------------|
| Fire Dept. Service Charges | \$1,000                | \$50,000                    |
| Pollution Cleanup Expense  | \$10,000               | \$50,000                    |
| Debris Removal             | 25%                    | Greater of \$250,000 or 25% |
| Property In Transit        | \$250,000              | \$1,000,000                 |
| Preservation of Property   | \$100,000              | \$250,000                   |

| Liability Coverages                             | FMIT<br>2017-18 Policy | FIA<br>2018-19 Proposal                 |
|---|------------------------|---|
| General Liability                               | \$1,000,000            | \$1,000,000                             |
| General Liability Medical Payments (No Fault)   | Not Specified          | \$5,000                                 |
| Errors & Omissions / Public Officials Liability | \$1,000,000            | \$1,000,000                             |
| Employment Practices Liability                  | \$1,000,000            | \$1,000,000                             |
| Auto Liability                                  | \$500,000              | \$1,000,000                             |
| Auto Medical Payments                           | \$5,000                | \$2,500                                 |
| Crime Coverage                                  | \$100,000              | \$100,000                               |
| Cyber   | \$1,000,000            | \$100,000                               |
|   |                        | \$50,000                                |
| Faithful Performance Blanket Bond               | \$100,000              | To be endorsed at no additional premium |

\*Charter requirement \$10,000

| Auto Coverages                   | FMIT<br>2017-18 Policy | FIA<br>2018-19 Proposal |
|----------------------------------|------------------------|-------------------------|
| Auto Liability                   | \$500,000              | \$1,000,000             |
| Uninsured Motorist               | \$500,000              | \$100,000               |
| Auto Medical Payments (No Fault) | \$5,000                | \$2,500                 |
| Personal Injury Protection       | \$10,000               | \$10,000                |

| Workers Compensation                     | FMIT<br>2018-19 Proposal | FIA<br>2018-19 Proposal |
|--|--------------------------|-------------------------|
| Same Limits (\$1 mill/\$1 mill/\$1 mill) | \$10,684.00              | \$8,998.00              |

| Total Premium | FMIT<br>2017-18 Policy with<br>2018-19 Workers Comp | FIA<br>2018-19 Proposal | Difference   |       |
|---------------|---|-------------------------|--------------|-------|
|               | \$38,204.00   | \$34,537.00             | (\$3,667.00) | 9.60% |

| Premium Breakdown                               |                 |                 | Savings        |              |
|---|-----------------|-----------------|----------------|--------------|
|   | FMIT            | FIA             |                |              |
| Property  | \$13,022        | \$13,925        |                |              |
| General Liability                               | \$13,850        | \$6,750         |                |              |
| Errors & Omissions / Public Officials Liability | Included        | \$3,000         |                |              |
| Crime   | Included        | \$500           |                |              |
| Auto  | \$648           | \$1,364         |                |              |
| <b>Package Policy Totals</b>                    | <b>\$27,520</b> | <b>\$25,539</b> | <b>\$1,981</b> | <b>7.20%</b> |

|                             |                 |                |                |               |
|-----------------------------|-----------------|----------------|----------------|---------------|
| <b>Workers Compensation</b> | <b>\$10,684</b> | <b>\$8,998</b> | <b>\$1,686</b> | <b>15.78%</b> |
|-----------------------------|-----------------|----------------|----------------|---------------|

|                       |                 |                    |                |              |
|-----------------------|-----------------|--------------------|----------------|--------------|
| <b>Total Premiums</b> | <b>\$38,204</b> | <b>\$34,537.00</b> | <b>\$3,667</b> | <b>9.60%</b> |
|-----------------------|-----------------|--------------------|----------------|--------------|

|                        |            |
|------------------------|------------|
| FIA Quarterly Payments | \$8,865.77 |
| Package Policy         | \$6,616.27 |
| Workers Compensation   | \$2,249.50 |

*Deductible*

**FLORIDA MUNICIPAL INSURANCE TRUST  
GENERAL/PROFESSIONAL LIABILITY COVERAGE AGREEMENT  
DECLARATIONS**

**I. DESIGNATED MEMBER**  
Holiday Park & Recreation District

Agreement No.: FMIT #0765

**II. GOVERNMENT DESCRIPTION**  
District

**III. COVERAGE PERIOD**  
From October 1, 2017 to October 1, 2018 12:01 A.M. Standard Time at the address of the Designated Member.

|   | Premium Basis | Deductible/ Type | Limit   | Net Premium |
|---|---------------|------------------|---|-------------|
| <b>IV. General/Professional Liability</b>                       |               | \$0              | \$1,000,000   |             |
| Acres:  | 61            |                  |   |             |
| 1. General Liability  |               |                  |   |             |
| a. Broad Form Property Damage                                   |               | \$0              | Per Form  | Included    |
| b. Extra Contractual Legal Expense                              |               | N/A              | \$25,000  | Included    |
| c. Fire Legal Liability   |               | \$0              | \$500,000   | Included    |
| d. Medical Attendants'/Medical Directors' Malpractice Liability |               | \$0              | \$1,000,000   | Included    |
| 2. Errors and Omissions Liability                               |               | \$0              | \$1,000,000   | Included    |
| a. Employment Practices Liability                               |               | \$0              | \$1,000,000   | Included    |
| b. Employee Benefits Program Administration Liability           |               | \$0              | \$1,000,000   | Included    |
| 3. Information Security & Privacy Liability                     |               |                  | \$500,000 Each Claim<br>\$500,000 Agreement<br>Aggregate Limit of Liability |             |
| <b>THESE ARE CLAIMS MADE AND REPORTED COVERAGES</b>             |               |                  |   |             |
| Insuring Agreement I.A.   |               |                  |   |             |
| a. Information Security & Privacy Liability                     |               | \$25,000         | Included  | Included    |
| Retroactive Date: 10/1/2016                                     |               |                  |   |             |
| Insuring Agreement I.B.   |               |                  |   |             |
| b. Privacy Notification Costs                                   |               | \$10,000         | Included  | Included    |
| Retroactive Date: 10/1/2016                                     |               |                  |   |             |
| Insuring Agreement I.C.   |               |                  |   |             |
| c. Regulatory Defense and Penalties                             |               | \$25,000         | Included  | Included    |
| Retroactive Date: 10/1/2016                                     |               |                  |   |             |
| Insuring Agreement I.D.   |               |                  |   |             |
| d. Website Media Content Liability                              |               | \$25,000         | Included  | Included    |
| Retroactive Date: 10/1/2016                                     |               |                  |   |             |



|  |          |          |   |
|--|----------|----------|---|
| Insuring Agreement I.E.<br>e. PCI Fines and Costs<br>Retroactive Date: 10/1/2016   | \$25,000 | Included | Included  |
| Insuring Agreement I.F.<br>f. Cyber Extortion<br>Retroactive Date: 10/1/2016   | \$35,000 | Included | Included  |
| Insuring Agreement I.G.<br>g. First Party Data Protection<br>Retroactive Date: 10/1/2016   | \$35,000 | Included | Included  |
| Insuring Agreement I.H.<br>h. First Party Network Business<br>Interruption<br>Retroactive Date: 10/1/2016  | \$35,000 | Included | Included  |
| First Party Network Business<br>Interruption Sublimits of Liability<br>(1) Hourly sublimit<br>(2) Forensic Expense sublimit<br>(3) Dependent Business Interruption<br>sublimit |          |          | (1) \$25,000 each<br>claim included in<br>above aggregate<br>(2) \$50,000 each<br>claim included in<br>above aggregate<br>(3) \$50,000 each<br>claim included in<br>above aggregate |

V. This agreement includes these endorsements and schedules: See Schedule A

VI. ESTIMATED ANNUAL PREMIUM

Florida Municipal Insurance Trust (FMIT)

| Normal<br>Premium | Incentive<br>Credit | Net<br>Premium |
|-------------------|---------------------|----------------|
|-------------------|---------------------|----------------|

Florida League of Cities Sponsored Insurance Programs Since 1977

THIS DECLARATIONS AND THE SUPPLEMENTAL DECLARATIONS, TOGETHER WITH THE COMMON CONDITIONS, COVERAGE FORM(S) AND ENDORSEMENTS COMPLETE THE ABOVE NUMBERED AGREEMENT.

FMIT GENERAL/PROFESSIONAL LIABILITY COVERAGES  
October 1, 2017 - October 1, 2018 Schedule Coverage Forms List

FMIT #0765

Schedule A

| Form #            | Description  |
|-------------------|--|
|                   | <b>General Liability Common</b>  |
| FMIT COND 1016    | Conditions of Coverage   |
| FMIT CA 1017      | Coverage Agreement   |
|                   | <b>General Liability</b>   |
| FMIT BFPD 1010    | Broad Form Property Damage Endorsement   |
| FMIT ECLE 1016    | Extra Contractual Legal Expense Endorsement  |
| FMIT FLL 1012     | Fire Legal Liability Endorsement   |
| FMIT MA 1007      | Medical Attendants' / Medical Directors' Malpractice Liability Endorsement         |
| FMIT EO 1017      | Errors and Omissions Liability Endorsement   |
| FMIT IC BH A 1016 | Inverse Condemnation and Bert J. Harris Jr. Private Property Rights Protection Act |
| FMIT SE GL 1012   | Specific Excess Endorsement - General Liability                                    |
| FMIT PNLE 1015    | Privacy/Network Security Liability Endorsement                                     |
| FMIT PNL 1012     | Privacy/Network Security Liability   |
| FMIT PNLX 1012    | First Party Computer Security Coverage   |
| FMIT CIE 1011     | Crisis Intervention Expense Endorsement  |
| FMIT SBU 1016     | Sewerline Backup and Initial Cleanup Expense                                       |



## FLORIDA MUNICIPAL INSURANCE TRUST

RENEWAL QUOTE FOR 2018-2019

### Holiday Park & Recreation District FMIT 0765

| <u>Coverage</u>                                  | <u>Deductible</u>   | <u>Limit</u>               | <u>Premium</u>        |
|--|---------------------|----------------------------|-----------------------|
| General/Professional Liability                   | \$0                 | \$1,000,000                | \$13,418              |
| Automobile Liability                             | \$0                 | \$500,000                  | \$457                 |
| Automobile Physical Damage                       | Per Schedule        |                            | \$204                 |
| Property   | \$5,000             | \$2,041,861                | \$13,159              |
| Workers' Compensation<br>Experience Modification | \$0<br>0.91 10/1/18 | Total Payroll<br>\$389,412 | \$10,684              |
| Total Premium:                                   |                     |                            | \$37,922              |
| TOTAL NET PREMIUM                                |                     |                            | \$37,922              |
| <b>GRAND TOTAL PREMIUM</b>                       |                     |                            | <b>\$37,922</b>       |
| RETURN OF PREMIUM                                |                     |                            | <b><u>\$1,727</u></b> |
| <b>REDUCED GRAND TOTAL PREMIUM</b>               |                     |                            | <b>\$36,195</b>       |

The FMIT Board of Trustees has approved a \$4,00,000 return of premium for members that had property coverage in the 2016-2017 Fund Year. The directive of the Board was to return property premium on the renewing members for 2017-2018 that participated in the Trust's property program in 2016-2017. Based on the property premiums paid in 2016-2017 the Holiday Park & Recreation District can expect \$1727 in return premium should they elect to renew coverage for the 2018-2019 policy year.

\*Includes: Drug Free Credit: Yes  
Safety Credit: No

Note: Coverage summaries provided herein are intended as an outline of coverage only and are necessarily brief. In the event of loss, all terms, conditions, and exclusions of actual Agreement and/or Policies will apply.