HOLIDAY PARK PARK & RECREATION DISTRICT Board of Trustees Special Workshop Meeting Main Recreation Hall January 9, 2018 @ 9:00 AM

I. <u>Call to Order</u>

The meeting was called to order by Chairman Dick Gortz at 10:00 A.M.

II. Roll Call.

Present: Chairman Dick Gortz, 1st Vice Karin Anderson, 2nd Vice Brent Corey, Treasurer Don LaMaster, Secretary Dorlis McKinney, Trustees Ken Judd, Dave Jones and Betty Hart and Park Manager Wayne Schofield.

Absent: Bill Mitchell (excused) Sargeant at Arms Bob Bachman.

III. <u>New Business</u>

1. Presentation of Lawn Bids.

Dick Gortz explained the agenda for the special Workshop. Wayne moderated the meeting with a series of questions to each bidder. After the presentation the Trustees asked questions to each presenter. Presentations were allowed 30 (thirty) minutes each.

1. Prime Landscape- Two crews with a supervisor for each. Uniformed crews. Well trained employees, English speaking supervisors. Large enough crew to maintain community. Currently services Bay Indies. Contract price:\$188,400.00.

Questions: Do your employees know how to use a blower? Employees are properly trained. Supervisors can be found in orange shirts.

American Groundskeeper- Has sufficient staff for the property care. She will have 8-10 mowers. Complaints are handled by owner and immediately. English speaking supervisor will be on hand. Will meet contract requirements. Contract price: \$301,369.00.
Questions: Will you train employees on how to use a blower? Yes she will. Swales were a problem and she will have two (2) staff members assigned to the swales. She will be here plus a full time supervisor. Our proposal has additional requirements; will you maintain the flower beds? Yes. Contract price is a large dollar increase and we will take a look

at this and our budget. She is willing to compromise if needed on the bid.

3. A to Z Mower-They have sufficient staff to maintain the community. He listens to complaints and wants to satisfy customers. New staff will go to training center, train on-line as well as hands on. He has English speaking supervisor. No problem meeting all provisions of the contract. There would be no increase in price to hire additional staff. Contract price: \$272,000.00.

Questions: Do your people know how to use a blower? Yes, they know how. They feel they can handle the job.

4. Duval Landscape- Scheduled for 10:30am. Board extended wait time until 10:45am. No representative appeared and no contact was made.

IV. <u>Trustee Comments:</u>

Dorlis feels 60 days should be given for withdrawal of contract. Brent stated to contact Bay Indies to find out if they are satisfied. Wayne stated he will visit their community. Dick stated his preference for Prime Scape. Brent agrees Prime Scape would be his choice and with 60 day withdrawal. All provisions need to be covered and listed in contract. A to Z is inexperienced and American Groundskeeper is too expensive. Ken stated he is in favor of Prime Scape. American Groundskeeper bid is \$34,000.00 higher than Prime Scape. Wayne stated her training is insufficient and she lacks a plan. Ken said to check Prime Scape references. Betty feels Prime Scape presentation was the best. Don says maybe it is time for a change.

V. <u>Resident Comments:</u>

Norb Schneider

- We are not currently satisfied with American Groundskeeper. He feels Prime Scape has under bid their proposal.

Dick stated we are not taking the low bid because of the money alone. Brent stated we looked at the ability to do the job and saw no reason why they cant do the job.

Betty stated Prime was confident in their abilities. Dave stated the Bay Indies visit is a good idea.

VI. <u>Adjournment:</u> Meeting was adjourned at 11:01 AM.

Respectively Submitted,

Dorlis McKinney Secretary